

PHONG PHU
Home Textile



EXECUTIVE SUMMARY

Background:

- 1964 establishment as a government owned company.
- 1986 start to export to Japan
- 2019 Privatization to public

About us:

- Largest terry towel manufacturer in Vietnam
- To our customers/ partners: We are committed to providing services and products with the highest quality and professionalism.

Labor force:

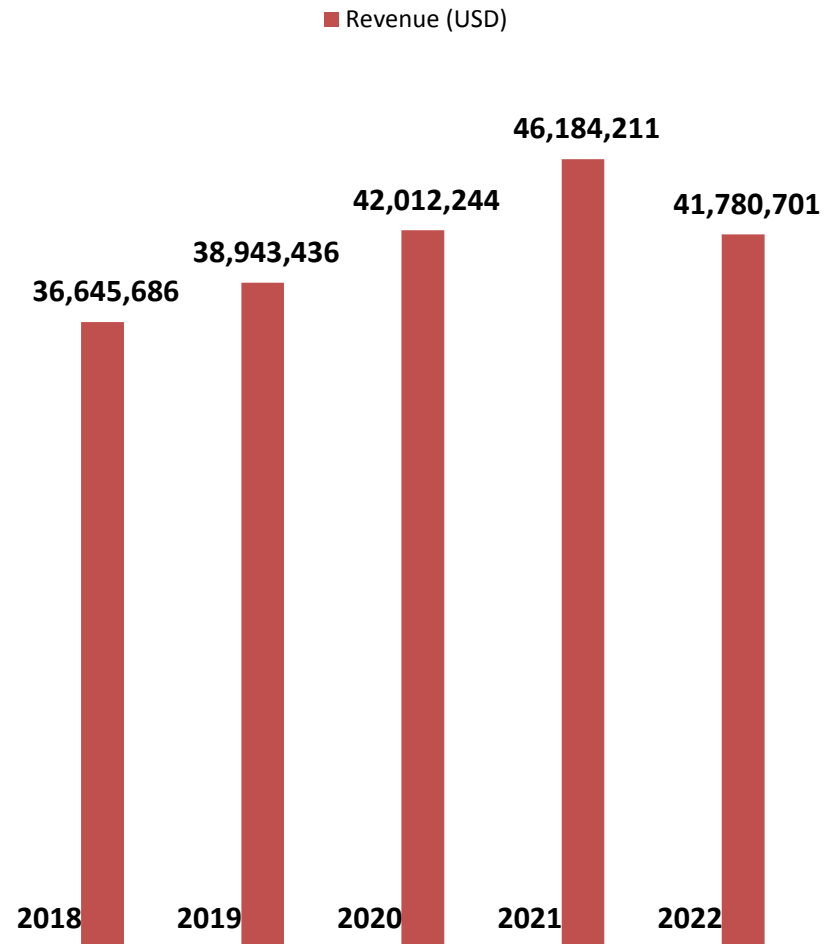
Total labor: 1,120 people

Office: 241 people

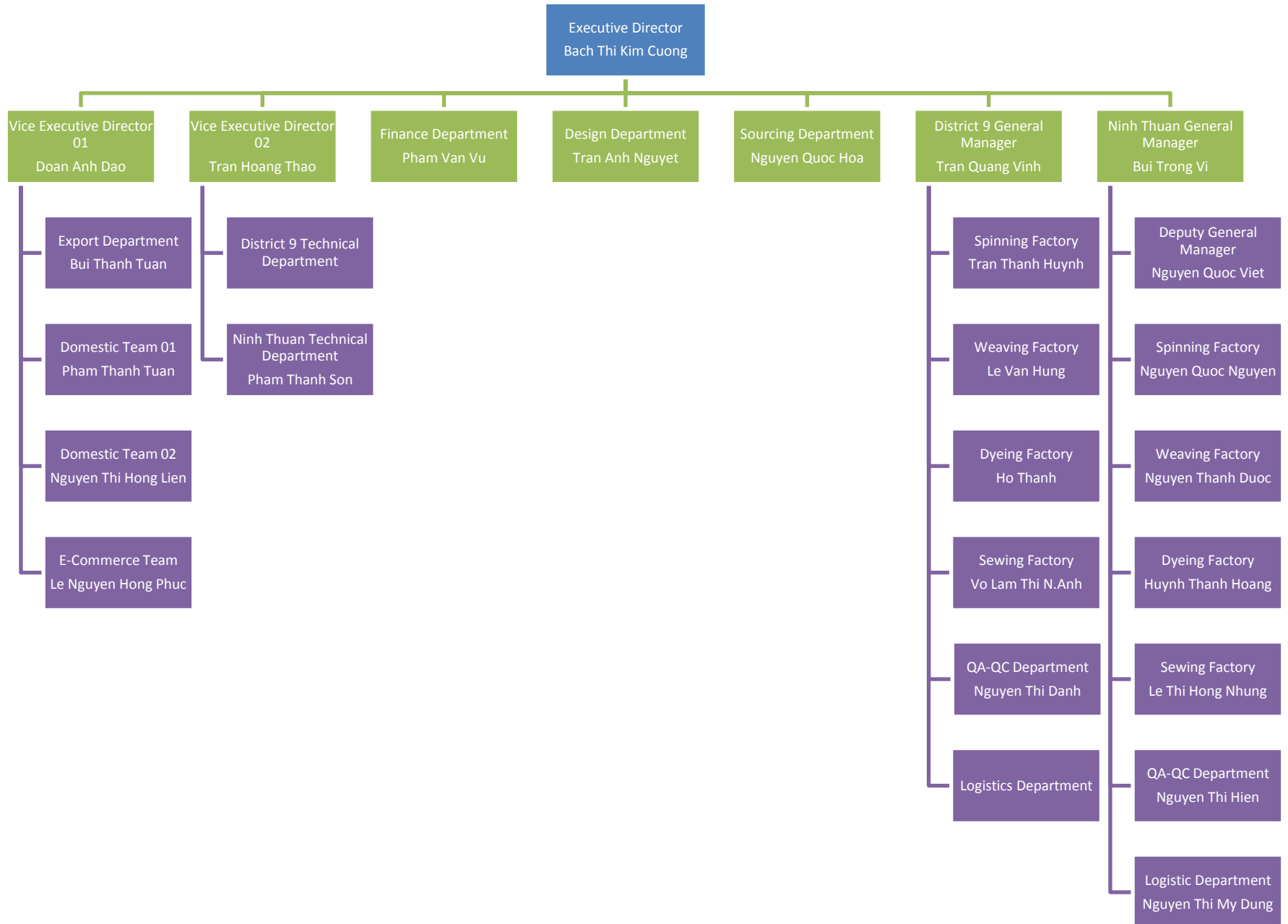
Production: 897 people

Ninh Thuan plant has 575 people

Financial Hight-light



ORGANIZATION CHART



PHONG PHU TEXTILE JSC

CAPACITY OVERALL

FACTORY	HCM	Ninh Thuan	Total	Capacity filled
WEAVING	500 tons	700 tons	1,200 tons	50%
DYEING	500 tons	600 tons	1,100 tons	50%
SEWING	4,000,000 pcs	6,000,000 pcs	10,000,000 pcs	50%

FACTORY'S LOCATIONS

Ho Chi Minh City

40% capacity

Spinning

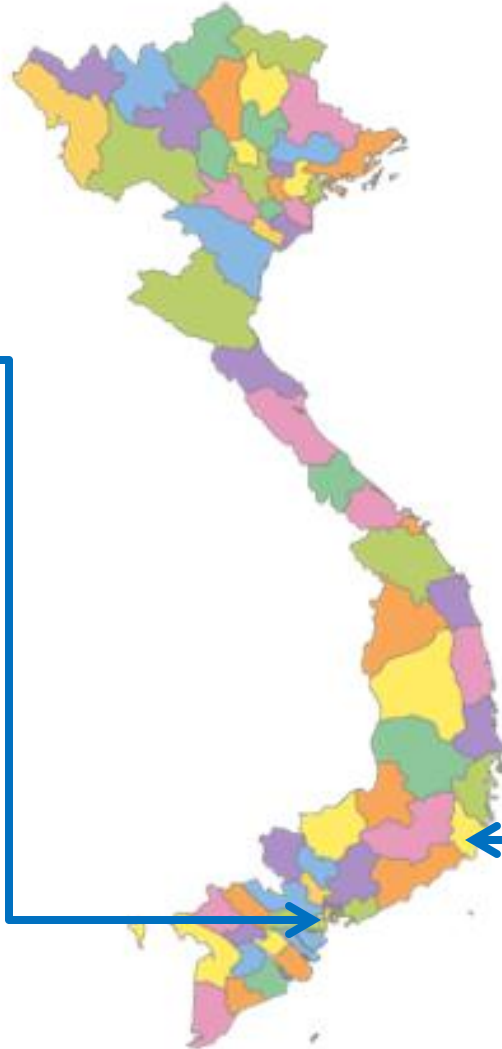
Weaving

Dyeing

Printing

Yarn-dye

Sewing



Ninh Thuan

60% capacity

Spinning

Weaving







Dyeing

Sewing

NINH THUAN PLANT LAYOUT



Remarks:

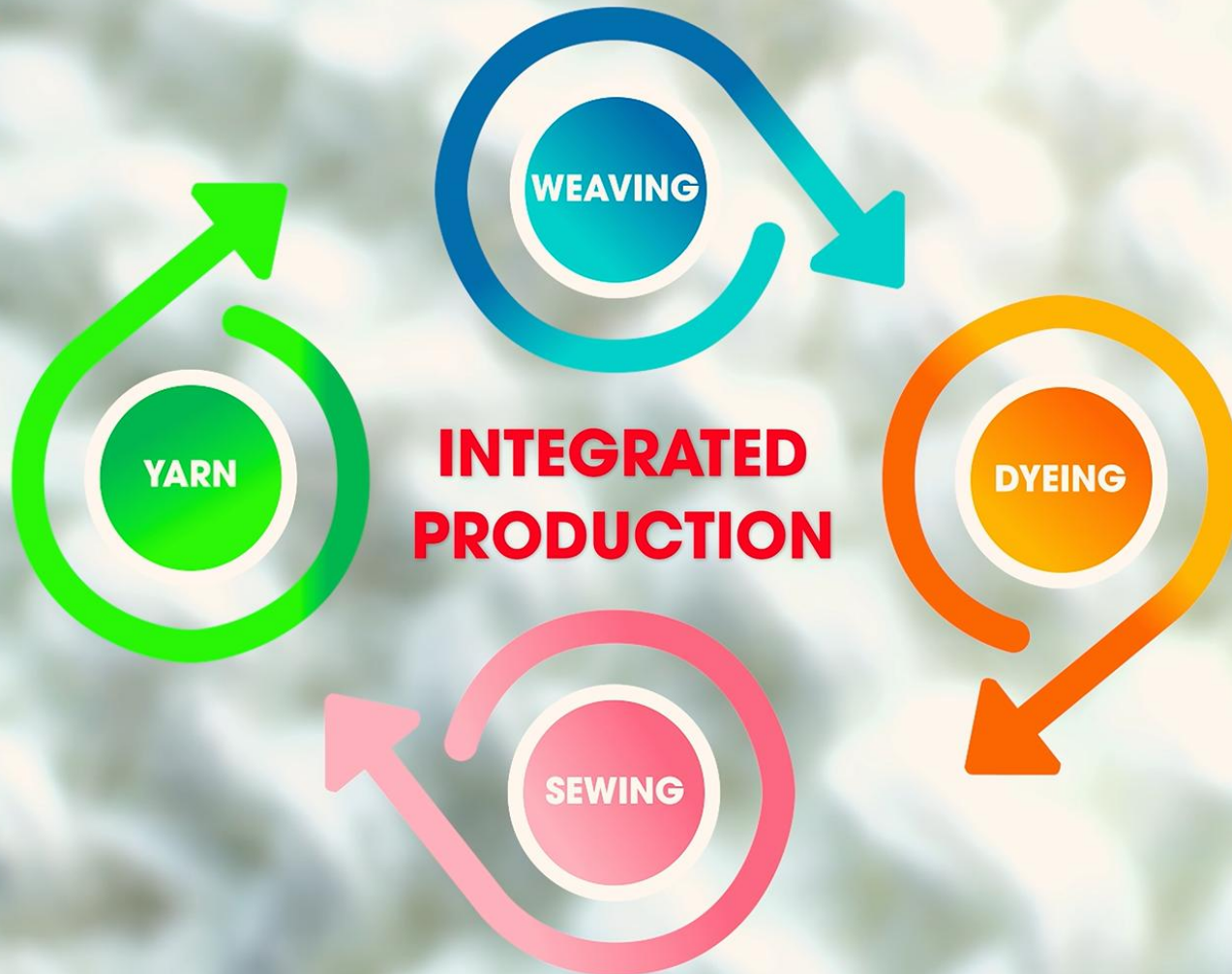
-  Tree line
-  Area for Green Growing
-  Internal roads
-  Expected expansion
-  Free land Phase 1
-  Free land phase 2

1. Spinning factory
2. Pumping station + Clean water tank
3. Housing for workers
4. Water treatment plant
5. Canteen
6. Dyeing Factory
7. Sewing Factory
8. Warehouse
9. Steam plant
10. Parking space
11. Expansion for warehouse
12. Yarn factory
13. Weaving factory
14. Sport venue
15. Gate and security booth
16. Expansion for office and general use
17. Expansion for dyeing factory
18. Expansion for sewing factory 01
19. Expansion for sewing factory 02
20. Expansion for raw material storage

PHONG PHU PRODUCTION PROCESS

PHONG PHU
Home Textile

SINCE 1964



SPINNING FACTORY

- Spinning machines
- Carding machines
- Auto-winding machines



WEAVING FACTORY

- Air-jet looms
- Jacquard looms
- Warping machines



DYEING FACTORY

- Continuous bleaching station
- Dyeing machines
- Dry-spinning machines
- Drying and Tumbler machine
- Ramtext machines
- Sheering machines
- Printing machines



SEWING FACTORY

- Automatic sewing machines (hem and selvage)
- Over-lock sewing machine
- Lock-stitch sewing machines



FINAL
INSPECTIO
N



PRODUCTS
WAREHOU
E



CAPABILITIES

- WEAVING: 1,200 TONS/MONTH
- DYEING: 1,100 TONS/MONTH
- SEWING: 10,000,000 PCS/MONTH
- DOBBY AND JACQUARD WEAVING
- 2-3 LAYERS TOWEL
- WAFFLE TOWEL
- PRINTING (PIGMENT, REACTIVE AND DIGITAL PRINTING)
- VELOUR FABRIC
- EMBROIDERY
- BATH ROBES
- WATER RESISTANT (2 LAYERS TOWEL)
- MICROFIBER TOWEL

QUALITY

- AQL 2.5 STANDARD
- CUSTOMER REQUIRED STANDARD
- READY ROOM STANDARD
- ORGANIC ORDER STANDARD

TECHNICAL APPLIED

- SINGLE YARN
- DOUBLE YARN
- SMART SPUN YARN (1 Big yarn and 1 small yarn)
- LOW TWIST YARN
- ZERO TWIST
- GSM CAN DO FROM 180 TO 1000 GSM
- NEW DEVELOPMENT YARN (PINEAPPLE YARN, LYOCELL)
- RECYCLE YARN

SUSTAINABILITY

WATER TREATMENT PLANT



RENEWABLE ENERGY



FUTURE INVESTMENT CAPACITY

Year	Development
2023	Capacity: 160 containers/month
2024	Capacity: 220 containers/month Expansion for facilities
2025	Capacity: 300 containers/month Bed linen, curtains products

**BUSINESS
GROWTH**

ACCREDITATIONS



PRODUCTION TIMELINE

Sample Leadtime

DB solid 7- 10 days

JQ solid 10- 15 days

DB Yarn-dye 15 – 21 days

JQ Yarn-dye 10- 15 days

Printed / Embroidery: 20- 25 days

Mass Production Leadtime (1 x 20ft)

DB solid 30 – 35 days

Yarn-dye: 50 – 60 days

Printed / Embroidery 40 – 50 days

Velour: 35-45 days

MATERIAL



Cotton



Pima/Supima



Organic



Recycled



Soybean



Tencel

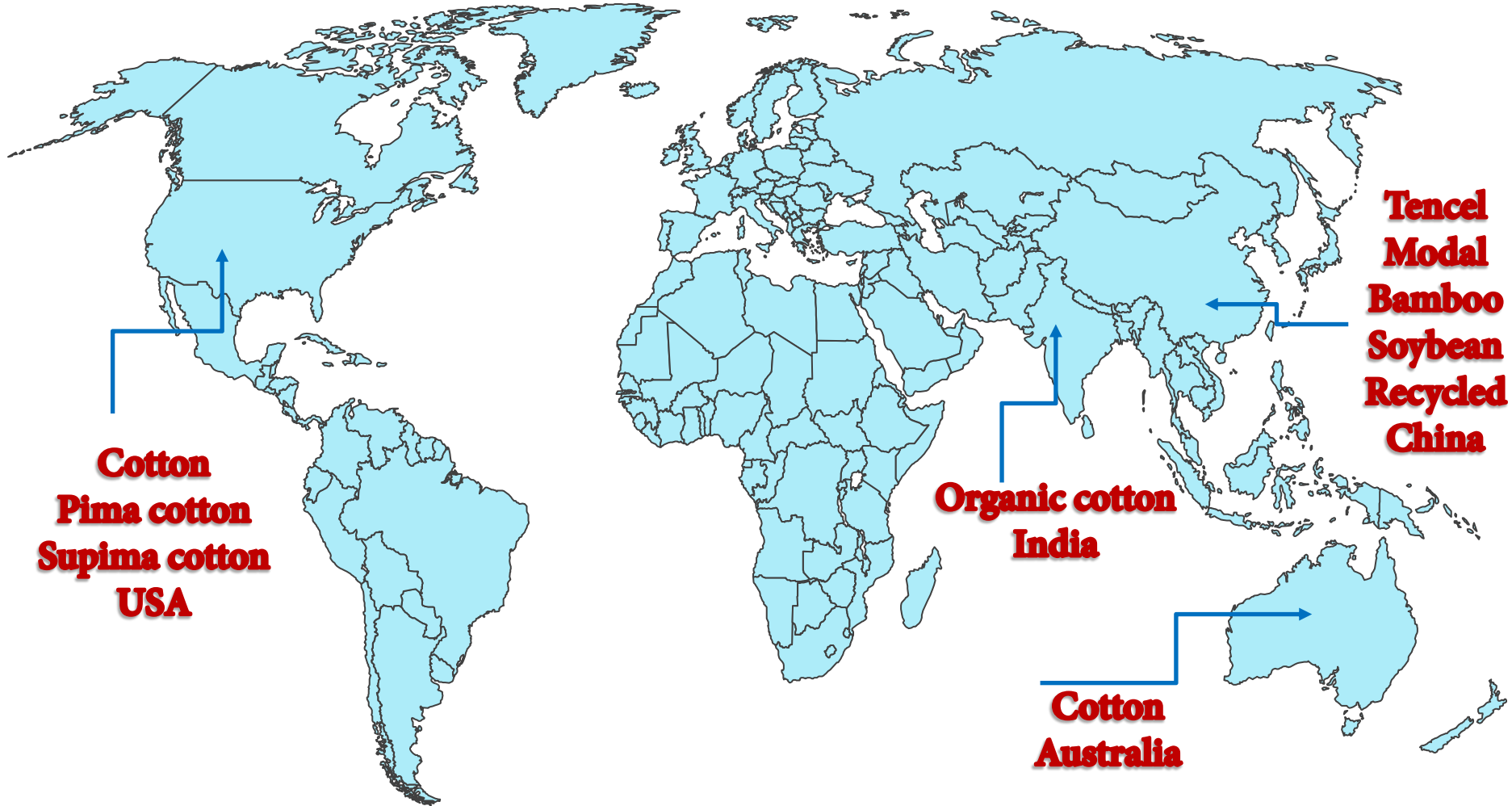


Modal



Bamboo

MATERIAL'S SOURCE



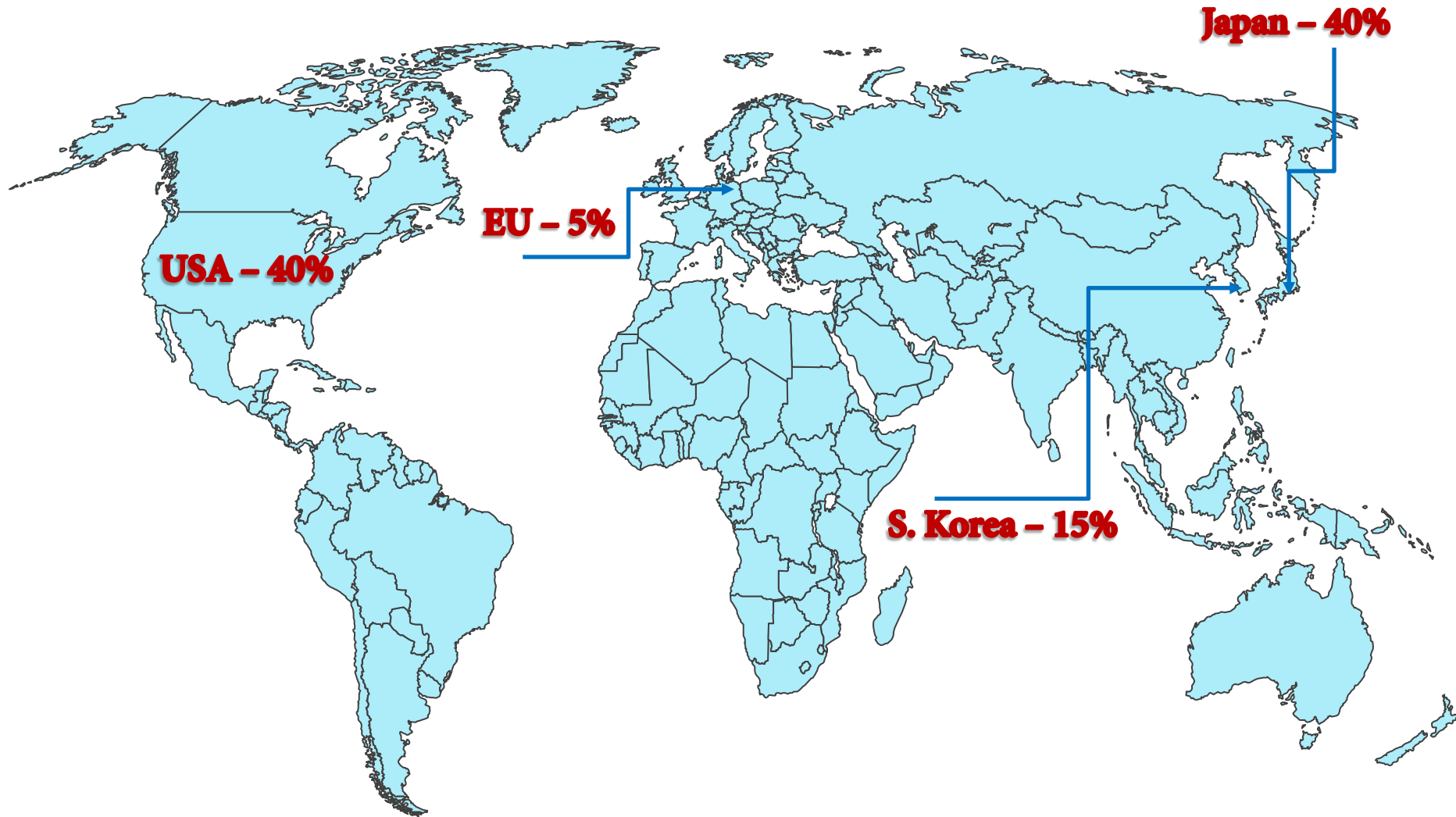
REVENUE PROPORTION

DOMESTIC – 15%



EXPORT – 85%

Our Market



USA Market

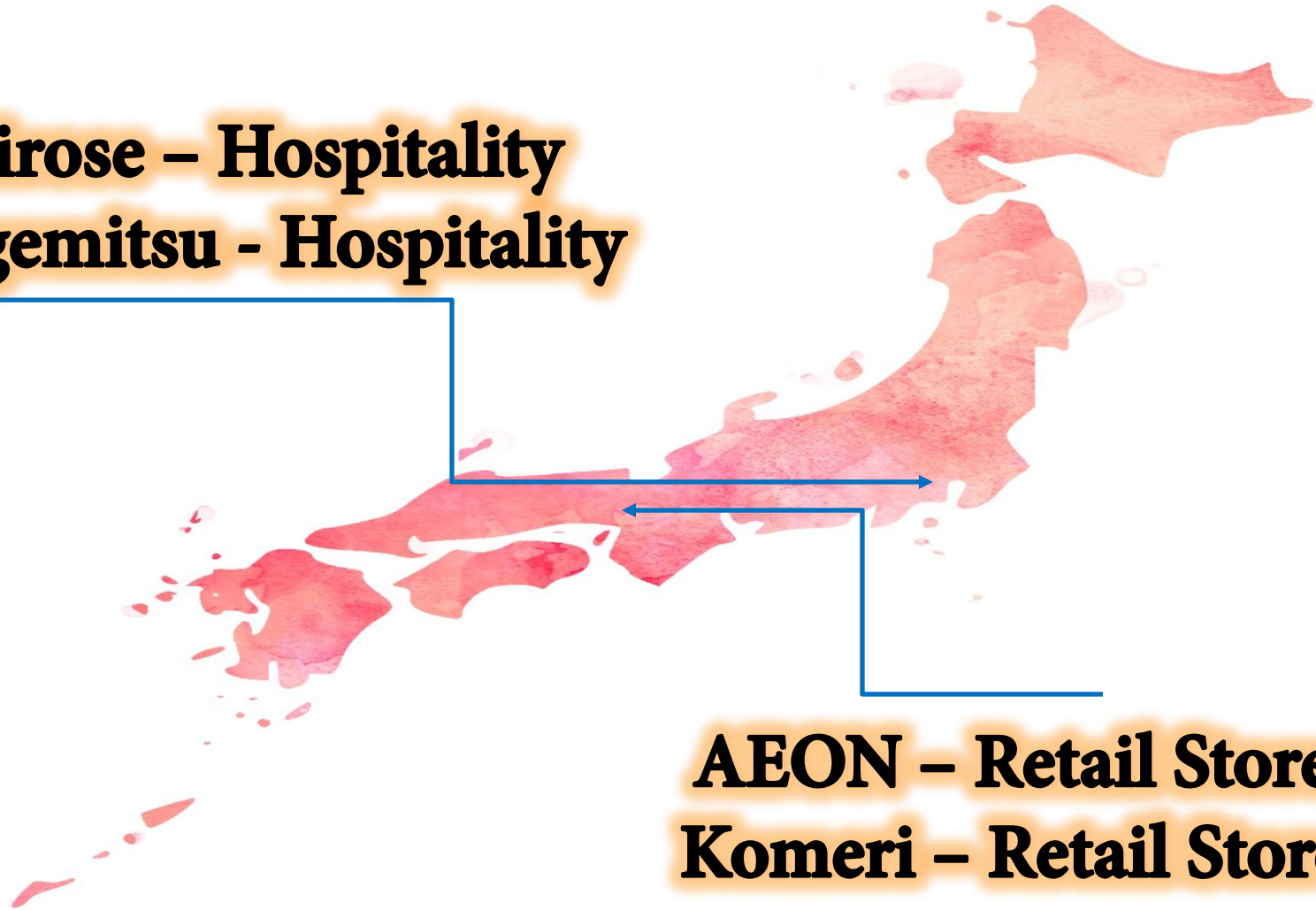
Standard Textile - Hospitality



World Market – Retail Store

Japan Market

Hirose – Hospitality
Shigemitsu - Hospitality



AEON – Retail Store
Komeri – Retail Store

HOTEL BRANDS

HORECA CUSTOMERS



USA HOTEL BRANDS

BEST WESTERN HOTEL; SUPPLY ATLANTA DC; SUPPLY LOS ANGLES DC;
GUEST SUPPLY CANADA

JAPAN HOTEL BRAND

APA HOTEL; HILTON JAPAN; INTERCONTINENTAL JAPAN; NIKKO HOTEL;
TOYOKO INN

DOMESTIC BRANDS



Premium



Medium



Generic



FUTURE OBJECTIVES

- Providing workers higher quality of life
- 100% recycle water
- 50% renewable energy
- Switching to our own steam production (using wooden chip)
- Bed linens, Curtains
- Digital printing
- Recycle towel line