

Weee!

Taste life to the fullest

Marketplace Collaboration

marketplace@sayweee.com



Collaboration Highlights

1

Weee! Is Your Value-added Partner

2

Weee! MKPL Collaboration Proposals

3

Next Steps on Becoming a Seller on Weee

Weee!

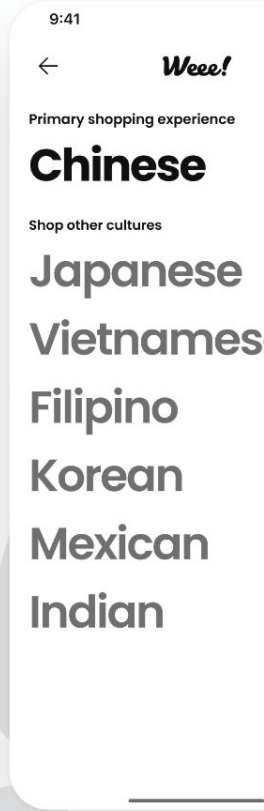
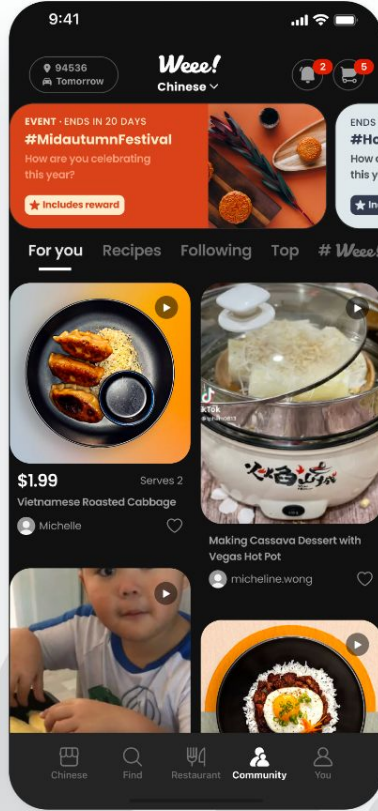
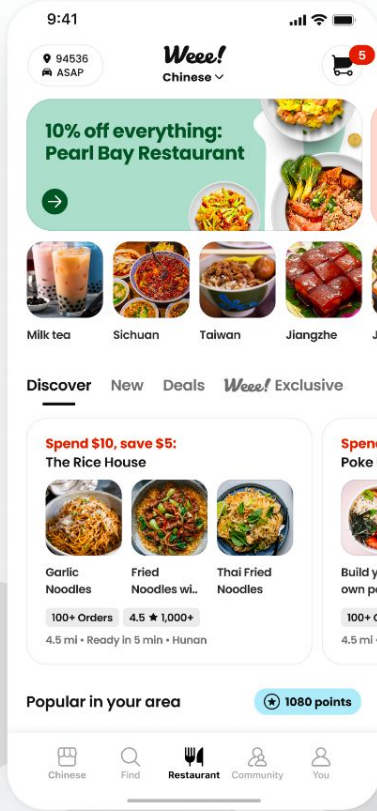
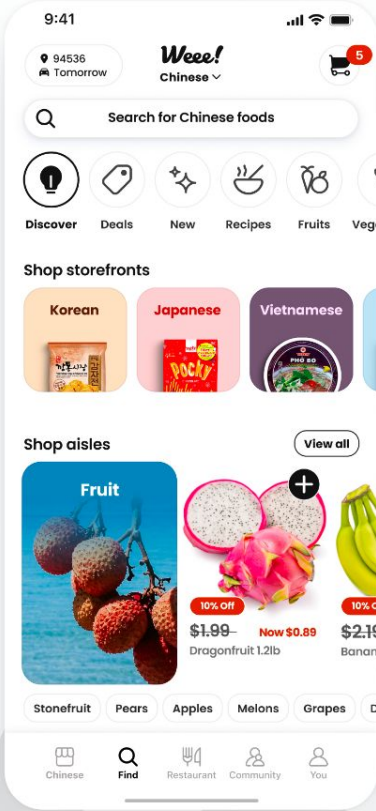
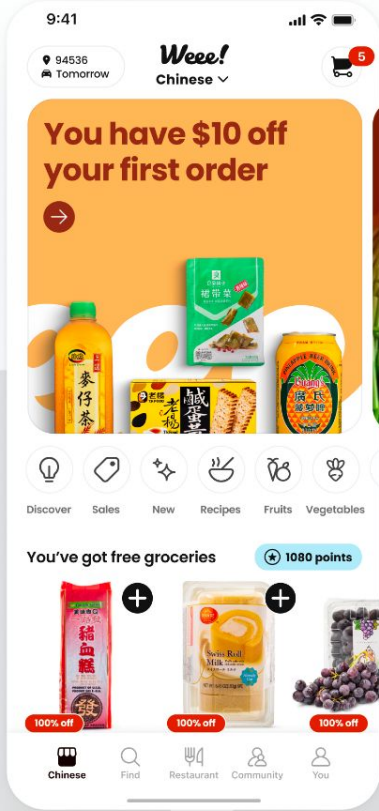
Founded in 2015, Weee! is the largest **Asian and Latino food eCommerce** company in the US!

20M+ orders fulfilled



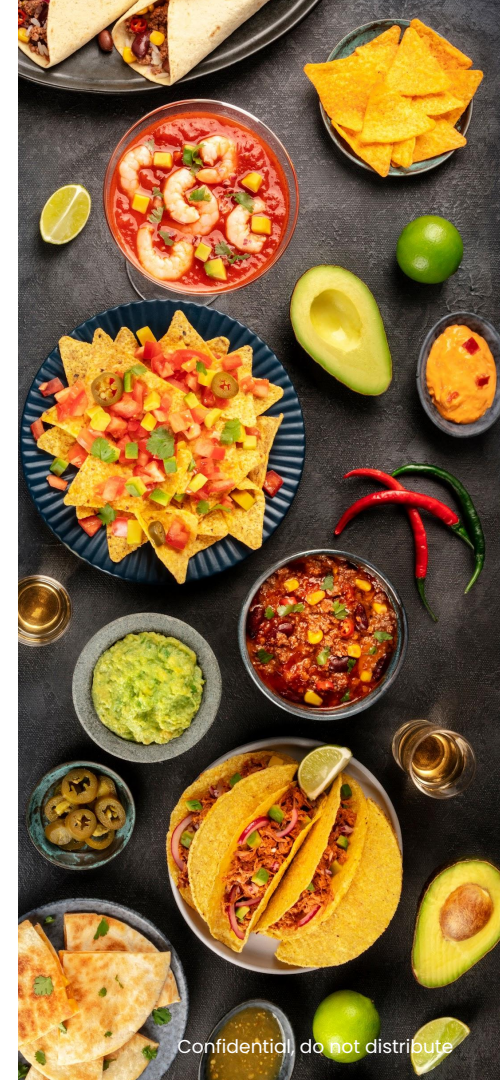
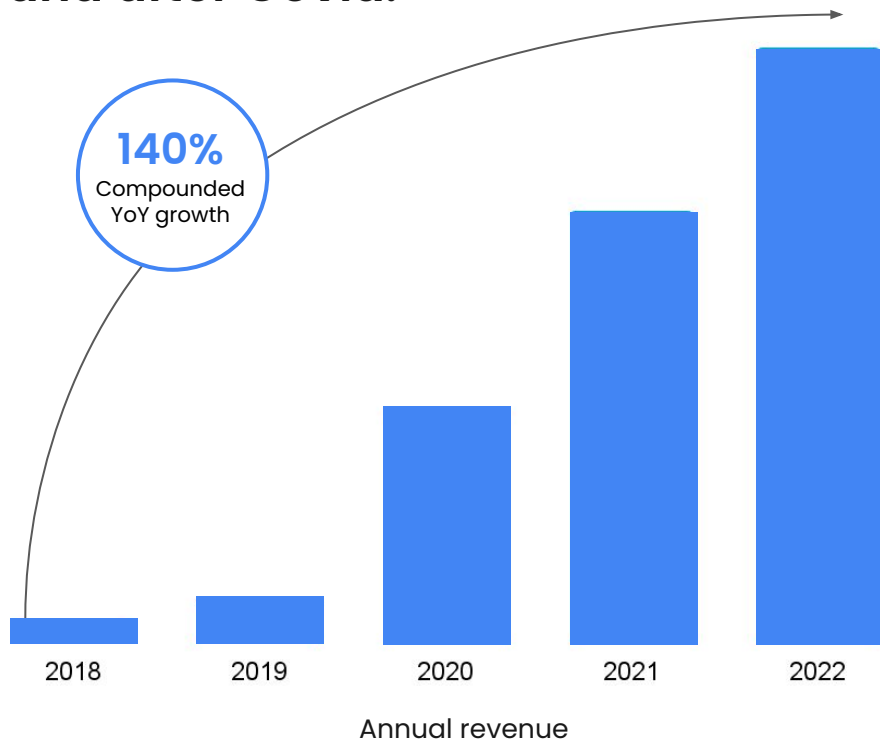
12,000+ products



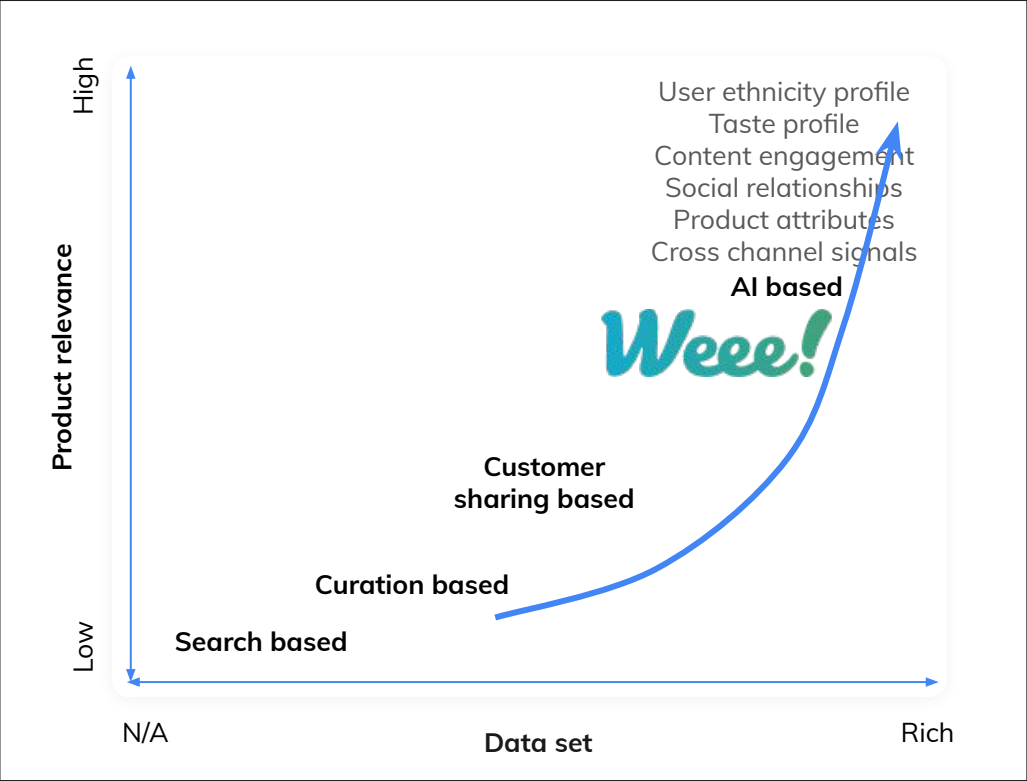


Wee!

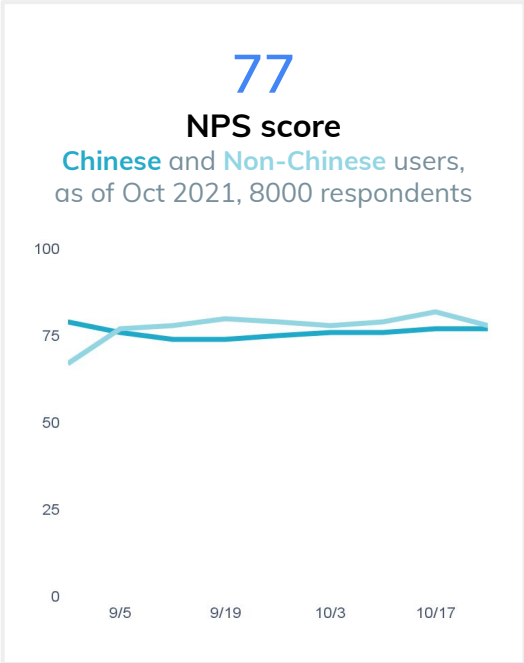
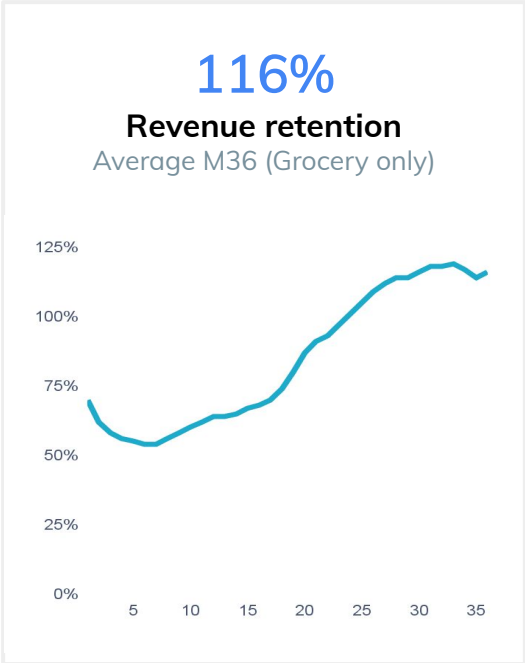
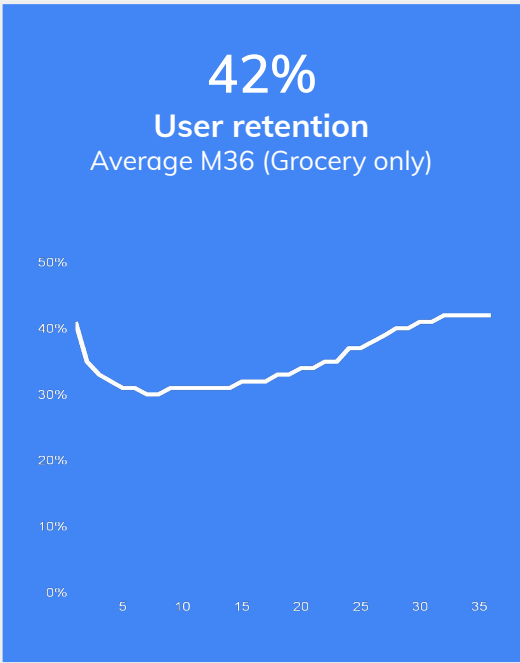
We have grown exponentially before and after Covid.



Our social content and ecommerce business creates the richest data-set of customer tastes



Our customers love us!



Wee!

Our apps have been downloaded
more than 3,000,000 times.

America's largest
Asian & Latino
grocery store

★★★★★
Over 19m orders



Get **\$10 off**
your first order

Free delivery in major cities

Chinese Products

| | | |
|--|---|------------------|
| 10% OFF Irvine Salted Egg... \$8.99 \$9.99 | 30% OFF Bitter Melon 1 lb \$1.99 \$2.76 | Laogan \$3.49 |
|--|---|------------------|

Japanese Products

| | | |
|---|--------------------------------------|-----------------|
| Kanagoya Ajinomoto Chicken \$8.49 | Curry Nissin Cup Noodle \$2.89 | Pocky \$2.89 |
|---|--------------------------------------|-----------------|

Korean Products

| | |
|----------------------|----------------------|
| 10% OFF [Product] | 10% OFF [Product] |
|----------------------|----------------------|



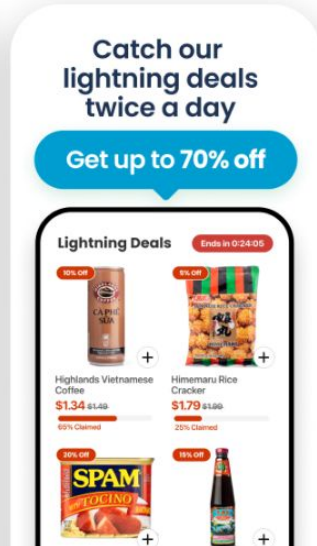
Catch our
lightning deals
twice a day

Get up to 70% off

Lightning Deals Ends in 0:24:05

| | |
|---|--|
| 10% OFF Highlands Vietnamese Coffee \$1.34 \$1.48 60% Claimed | 9% OFF Himemaru Rice Cracker \$1.79 \$1.96 20% Claimed |
|---|--|

| | |
|---------------------------|----------------------|
| 10% OFF SPAM TACINO | 18% OFF [Product] |
|---------------------------|----------------------|



Peak freshness,
incredible flavors

Violet
Kyoho Grapes



Most authentic
restaurant choices
Pickup or delivery

Sichuan Cuisine

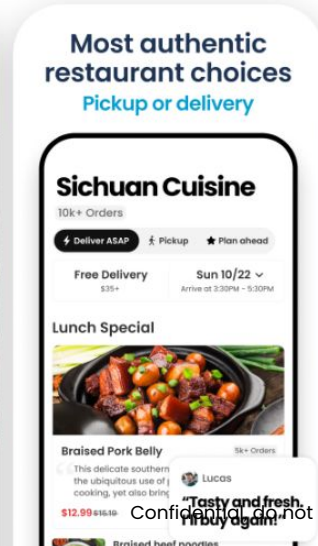
10k+ Orders

Free Delivery Sun 10/22
\$35+ Arrive at 3:30PM - 9:30PM

Lunch Special

Braised Pork Belly \$12.99 \$16.99

Tasty and fresh
buy again

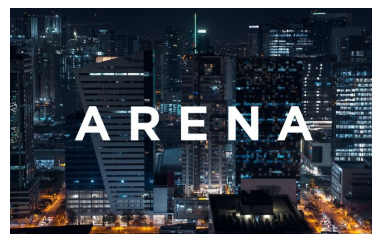
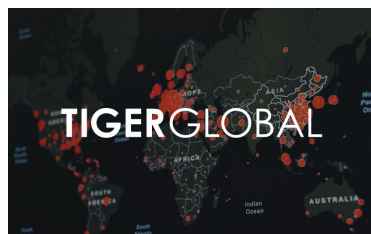
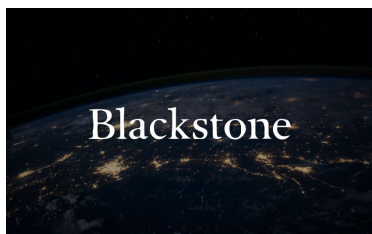
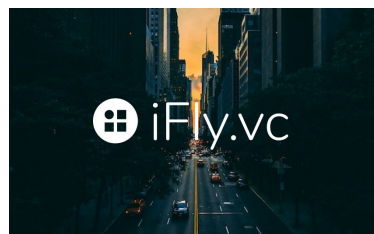
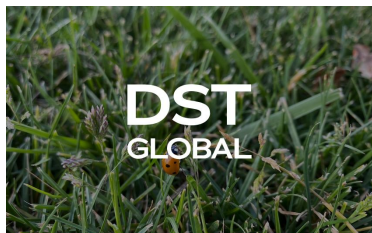


To
life
to
ful



Weee!

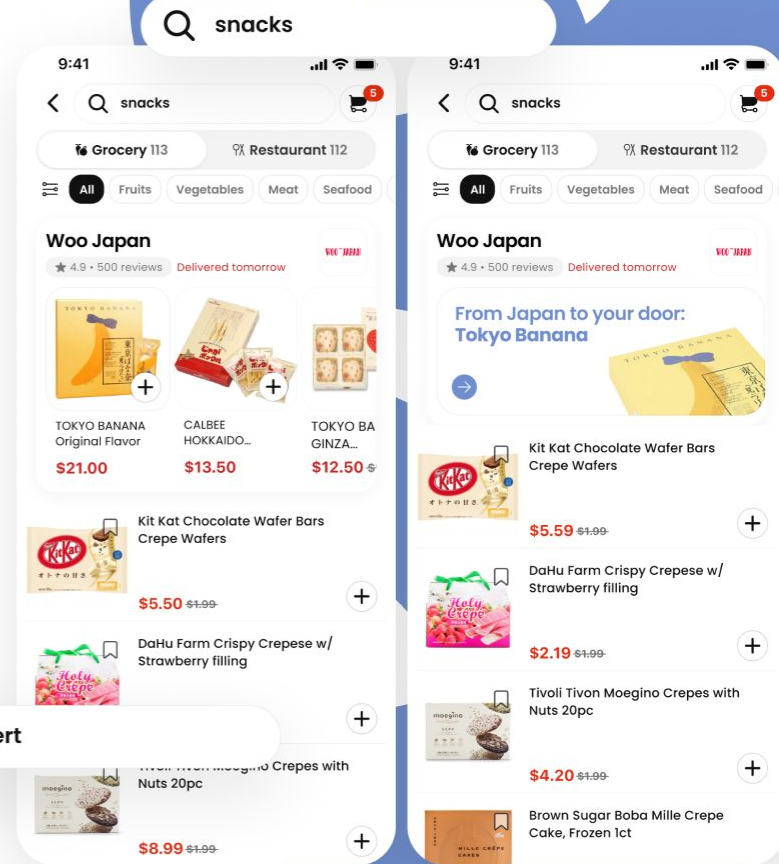
We have raised \$800M+ from world class investors.



Weee!

New in Nov. 2022,
Weee! Marketplace
enables third-party
vendors to sell directly
to Weee! customers

Q dessert



Weee! Marketplace

Value proposition

Reach high value and targeted customers

- 100K+ visitors and 20K+ buyers per day
- Young and affluent customers with strong appreciation of Asian culture and food

Fast and reliable fulfillment service

- Delivery in 20+ metropolitan areas
- Nationwide shipping

Substantial cost Savings from direct shipping

- Lower storage and pick/pack cost
- Lower delivery cost
- Lower return and refund rate due to delivery issues



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Next Steps on Becoming a Seller on Weee

COLLABORATION HIGHLIGHTS



Traffic/order
through Weee!



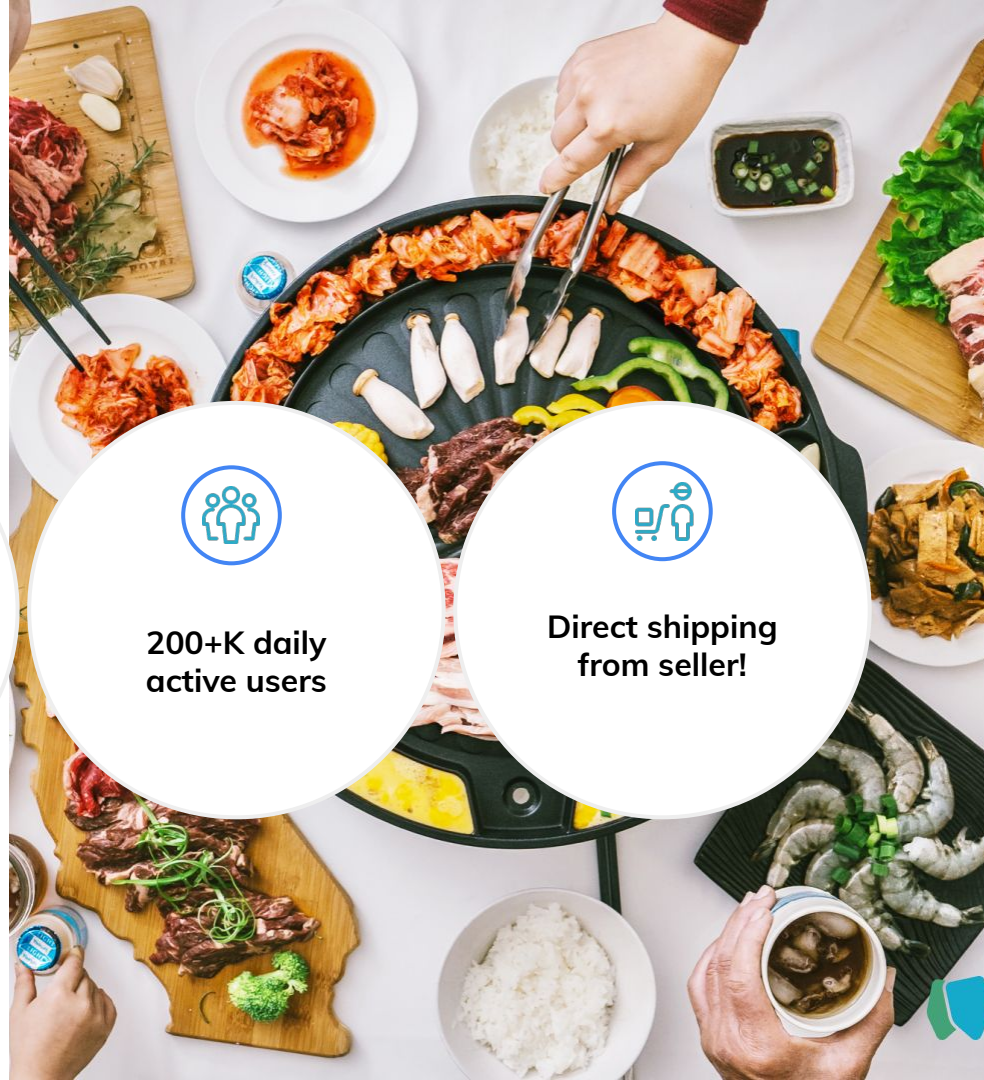
Great branding
exposure &
marketing
support



200+K daily
active users



Direct shipping
from seller!



Marketplace Tools



Weee! Seller Portal

Track orders,
returns, data insight,
analyzing tools



Customized SKU Assortment



Customer Service Support



PAYMENT TERMS



Commission Fee

We simply deduct a **15% commission fee** once a sale occurs on our site.

Payment Terms

21 days billing cycle

14 days payment cycle

Items you can sell on Weee!



Instant

Korean Instant Noodles
Japanese Instant Noodles
Instant Hot Pot & Meals
Instant Rice
Ready To Eat
Porridge & Soup
Breakfast Foods
Powder Mix
Curry
Grass Jelly



Bakery

Cakes
Cookies
Bread
Desserts & Pastries
Tortillas



Snacks

Candy
Chips
Crackers & Cookies
Nuts & Seeds
Seaweed
Dried Bean Curd
Jerkies
Dried Seafood
Dried Fruits
Popcorn
Egg Rolls



Beverages

Tea
Soft Drinks
Fruit Drinks
Milk Drinks
Rice & Soy Drinks
Coffee
Sports Drinks



Seasonings

Cooking Seasoning
Dry Seasoning
Dipping Sauces
Soup Base
Hot Sauce
Soy Sauce
Cooking Oil
Salt & Pepper
Vinegar
Sugar



Canned

Preserved & Fermented
Packaged Food
Canned Food
Dry Meat Sung
Stinky Tofu



Dry Goods

Rice
Noodles
Grains
Dried Vegetables
Spices & Herbs
Flour & Starch
Dried Nuts & Seeds
Dried Seafood



Self Care

Health
Skincare
Bath & Body
Hair
Makeup
Beauty Tools
Baby
Gifts & Sets

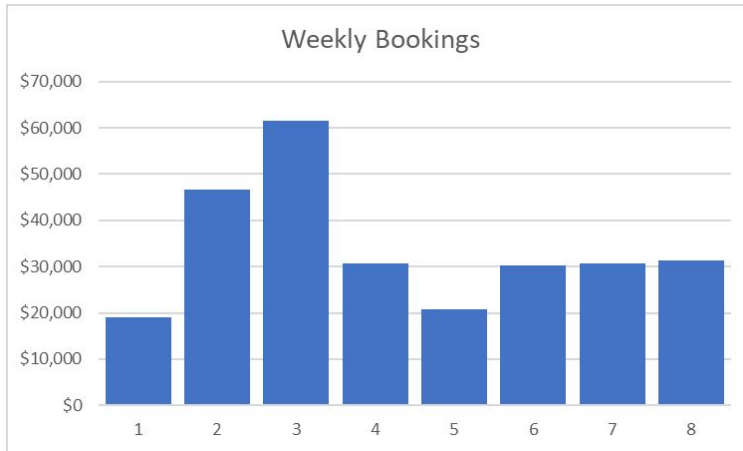


Household

Kitchen & Dining
Household Essentials
Outdoor
Appliances
Fitness & Recovery
Office & School Supplies
Other Household Items

Weee! Marketplace Case Study

WOO JAPAN



\$270K bookings
in first 8 weeks



\$21.00
TOKYO BANANA Original
Flavor Cake 8pcs 1 each



\$22.00
TOKYO BANANA Raisin
Cakes 8 pcs 1 each



\$13.50
TOKYO BANANA Chocolate
Banana Flavor cakes 4pcs...



\$12.50
TOKYO BANANA Original
Flavor Cake 4pcs 1 each



\$23.00
TOKYO BANANA Chocolate
Banana Flavor cakes 8pcs...



\$21.00
TOKYO BANANA Cheese
Cakes 8pcs 1 each



\$25.00
TOKYO
BANANA X PIKACHU Yog...



\$21.50
TOKYO BANANA Milk
Coffee Cakes 8pcs 1 each



9:41

woo Japan

TOKYO BANANA Original Flavor Cake 8pcs 1 each

Weekly sold 200+

\$21.00

Reviews (30)

phuongdaibme Oct 14, 2022
Placed my first order. Received the products in 6 days (Tokyo to SF Bay).

Post

phuo Oct 14
Yummy wh and somet

Add to cart



9:41

woo Japan

Bunmeido Caramel Pudding 1pc 1 each

Weekly sold 200+

\$5.80

Reviews (30)

michelledam Oct 14, 2022
The best of all worlds. Bravo.

Post

phuo Oct 14
Game changer.

Add to cart



9:41

woo Japan

CALBEE HOKKAIDO Premium Potato Jaga Pokkuru 10pc

Weekly sold 200+

\$13.50

Reviews (30)

phuongdaibme Oct 14, 2022
So yummy! We love it!

Post

phuo Oct 14
World clas

Add to cart

Woo Japan x Weee!
Storefront



Woo Japan

★ 4.9 • 500 reviews **Delivered tomorrow**

Woo Japan is a Japan based wholesale grocer that specializes in hard to find and below...

WOO JAPAN

Follow



TOKYO BANANA Original Flavor Cake

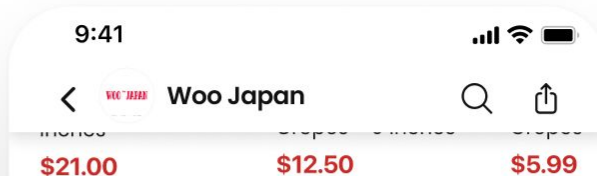
\$21.00



CALBEE
HOKKAIDO
\$5.59



TOKYO BANANA
GINZAMA
\$12.50



Exclusive deals

From Japan to your door:
Tokyo Banana



WOO JAPAN



Meet Tokyo Banana



Weee!

Japanese Bakery
& desserts



WOO JAPAN

- Prepared Food
- Cakes
- Desserts & Pastries
- Candy
- Tea
- Cooking Seasoning
- Chips
- Dry Seasoning
- Soft Drinks
- Crackers & Cookies
- Coffee
- Dried Seafood
- Egg Rolls
- Healthy Snacks
- Health
- Kitchen & Dining
- Household Essentials
- Skincare
- Bath & Body

Home > WOO JAPAN

☰ Best Selling (default) ▾



ETA: **Sun, Mar 26**

Shipping fee \$19.90(Free shipping over \$99.00)

[Seller Policy >](#)



Limited

MARUTAMA Scallop
Seafood Cake 50g 1...
\$0.90/each
\$0.90 ~~\$1.00~~
400+ Sold



Crab Chikuwa 45g 1
each
\$0.90/each
\$0.90 ~~\$1.00~~
400+ Sold



Limited

MARUTAMA Crab Sticks
1 sticks 1 each
\$0.90/each
\$0.90 ~~\$1.00~~
300+ Sold



Limited

MARUTAMA Squid
Seafood Cake 50g 1...
\$0.90/each
\$0.90 ~~\$1.00~~
300+ Sold



Wee!

Woo Japan x Wee! Website Storefront



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Next Steps on Becoming a Seller on Weee

Documents Need to Prepare

1. Signed Weee! Seller Agreement
(After signing please scan and send it back in PDF format including **ALL** pages.)
2. [W-9 Form](#) or [W-8BEN-E](#)
3. Seller's Permit
4. Trademark Registration or Proof of Purchase
5. Certificate of Liability Insurance (Details included in the agreement Section 11)
6. Seller Application Form (including ACH info)
7. Voided Check or Letter From Banking Institution (for payment use)

Weee!

Weee!

Thank you!

Taste
life 生活
삶 vida
đời sống
buhay
to the
fullest