

## Potential leniency for Beyond/ Overstock 48hr Cutoff

**Kelly Ryan** <kelly.ryan@jlahome.com>

Thu, Aug 7, 2025 at 11:00 AM

To: Laura Yee <laura.yee@jlahome.com>

Cc: Felicia Michelino <felicia.michelino@jlahome.com>, Janis Auyang <janis.auyang@jlahome.com>, Ping Gao <ping.gao@jlahome.com>, Gloria Han <gloria.han@jlahome.com>

Correct! At least until we get notice of the change back to CPT.

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On Thu, Aug 7, 2025 at 1:59 PM Laura Yee <laura.yee@jlahome.com> wrote:

Hi Kelly,

Thanks so much for bringing it up to them. To confirm the SBD, will this mean if we receive an order Mon, we would have until EOD Wednesday?

Best Regards,

Laura Yee

Compliance Specialist / Distribution

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On Thu, Aug 7, 2025 at 10:52 AM Kelly Ryan <kelly.ryan@jlahome.com> wrote:

All,

Good afternoon. Beyond mentioned today that they are rolling back enforcement of their Critical Pull Time (CPT). They had been charging us for going over the 48hr ship time based on the CPT, which they instituted in mid-March. For now, they will revert to enforcing late orders based on ship by date (SBD) which will give us a bit more time to fulfill before counting an order as late. It also sounded like we "may" be reimbursed for the late charges they did enforce on CPT as multiple suppliers have complained about it - no details yet, but we'll share if we get more info.

They will go back to enforcing late orders based on CPT at some point in the future, but we should be given 60 days notice. They will also provide reporting we can pull before then, so we can update CPTs at the item level if we have issues fulfilling certain products within the timeframe. More to come. For now, we should expect a "noticeable decline in late fee chargebacks" based on these changes.

Thanks,  
Kelly

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On Tue, Aug 5, 2025 at 5:47 PM Kelly Ryan <kelly.ryan@jlahome.com> wrote: