

**Subject:** Dispute of Fill Rate Fines for ITM#50475461 & ITM#50475474 – Over Forecast Orders

Hi Walmart Team

Please find attached the email correspondence sent to the Buyer and Director outlining the details of our request for reversal of fill rate fines. We are formally disputing the charges in High Radius based on the following:

**1. Disputed SKUs & Fine Amounts:**

We are requesting removal of all fill rate fines assessed against the following SKUs due to over-forecast ordering and prior agreement for removal:

- **ITM#50475461 – Q Sheet Set Blue**  
Total fines: **\$3,828.50**
- **ITM#50475474 – K Sheet Set Blue**  
Total fines: **\$5,716.50**

**2. Planner's Confirmation of Removal:**

In the first attached email, the Planner confirmed these items (Sheet Set Blue SKUs) would be excluded from any fill rate fines due to the fact that orders placed significantly exceeded the forecast. This agreement specifically applied to:

- **PO#6150802085**
- **PO#6950801922**

**3. System Over-Ordering / Unfulfilled Sales Lift:**

The RL system repeatedly over-ordered these items despite our communication advising that we could not support a sales lift until **August 15, 2024**. The mid-June increase in demand was not aligned with our production capabilities, which we had clearly communicated in advance.

Furthermore, the August orders again exceeded forecast levels, and there was adequate inventory available on shelves. Therefore, the application of fill rate fines in these instances is unjustified, as the issue stemmed from system-generated over-forecasting, not supplier non-compliance.

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We kindly request the removal of these fines and correction of the record in High Radius. Please let us know if any additional documentation is required to process this dispute.

Thank you for your attention to this matter.