



Sylvia Wade <sylvia.wade@jlahome.com>

850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

16 messages

no_reply@jlahome.com <no_reply@jlahome.com> Tue, Mar 10, 2026 at 2:27 PM
To: becky.ni@jlachina.com, distribution@jlahome.com, gordon.xie@jlahome.com, jackie.guo@jlachina.com, lynn.chen@jlahome.com, rachel.cooper@jlahome.com, rebecca.deng@scmhome.com, tina.gu@jlachina.com, yulairuo@jlachina.com

1 transaction, see attached.

SLEEPNBWHS850.zip
12K

Rachel Cooper <rachel.cooper@jlahome.com> Tue, Mar 10, 2026 at 2:33 PM
To: "Irin.huang" <irin.huang@jlachina.com>, Tina Gu <tina.gu@jlachina.com>
Cc: danny li <danny.li@jlahome.com>, Distribution JLA <distribution@jlahome.com>

Hi Irin/Tina-can you get the GIO Coverlet set up in EEC system ASAP, so there are no delays shipping it?

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

[45875 Northport Loop East](#)

[Fremont, CA 94538](#)

From: no_reply@jlahome.com <no_reply@jlahome.com>
Sent: Tuesday, March 10, 2026 4:28 PM
To: becky.ni@jlachina.com; distribution@jlahome.com; gordon.xie@jlahome.com; jackie.guo@jlachina.com; lynn.chen@jlahome.com; rachel.cooper@jlahome.com; rebecca.deng@scmhome.com; tina.gu@jlachina.com; yulairuo@jlachina.com
Subject: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

1 transaction, see attached.

SLEEPNBWHS850.zip
12K

Vivian.Yan <yanxiaoying@syncsoftinc.cn> Tue, Mar 10, 2026 at 7:25 PM
To: Tina Gu <tina.gu@jlachina.com>
Cc: JLA Distribution <distribution@jlahome.com>

Hi Tina,

No need enter the order. We have received the 850. Order is stuck in error.

1. Please work with UCT to setup the items below.

Customer	Customer PO No.	Item No.	Cust. Item No.	Description	Qty Ordered	Error Type
SLEEPNBWHS	59386_3		426264	COVERLET,CHANNEL,WHITE,K	48	Invalid Item
SLEEPNBWHS	59386_3		426267	COVERLET,CHANNEL,CHESTNUT,Q	24	Invalid Item
SLEEPNBWHS	59386_3		426268	COVERLET,CHANNEL,CHESTNUT,K	72	Invalid Item
SLEEPNBWHS	59386_3		426263	COVERLET,CHANNEL,WHITE,Q	24	Invalid Item

2. The case pack for the 2 items is 5, qty ordered not fit for this.

Customer	Customer PO No.	Item No.	Cust. Item No.	Qty Ordered	Error Type
SLEEPNBWHS	59386_3	SLPN13-244-sample	426266	66	Order quantity can't be divided by quantity per pack evenly
SLEEPNBWHS	59386_3	SLPN13-245-sample	426265	24	Order quantity can't be divided by quantity per pack evenly

Best Regards!

Distribution 53044

Vivian Yan

发件人: Tina Gu [mailto:tina.gu@jlachina.com]
发送时间: 2026年3月11日 9:28
收件人: 'Vivian.Yan'
主题: 转发: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

Tina Gu

E & E Import & Export (Zhejiang) Co., Ltd.

Address: [No.201 Zhenhua Road, Hangzhou, Zhejiang, China,310030](#)

[Tel:86-571-85390539-51102](tel:86-571-85390539-51102)

Fax:86-571-89905331

发件人: Rachel Cooper <rachel.cooper@jlahome.com>
发送时间: 2026年3月11日 5:34
收件人: Irin.huang <irin.huang@jlachina.com>; Tina Gu <tina.gu@jlachina.com>
抄送: danny li <danny.li@jlahome.com>; Distribution JLA <distribution@jlahome.com>
主题: FW: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

[Quoted text hidden]

Tina Gu <tina.gu@jlachina.com>
To: "Vivian.Yan" <yanxiaoying@syncsoftinc.cn>
Cc: JLA Distribution <distribution@jlahome.com>

Tue, Mar 10, 2026 at 8:01 PM

Hi Vivian

Customer item# is added, can you please review it again?

Thank you

Tina Gu

E & E Import & Export (Zhejiang) Co., Ltd.

Address: [No.201 Zhenhua Road, Hangzhou, Zhejiang, China,310030](#)

[Tel:86-571-85390539-51102](tel:86-571-85390539-51102)

Fax:86-571-89905331

发件人: Vivian.Yan <yanxiaoying@syncsoftinc.cn>
发送时间: 2026年3月11日 10:26
收件人: 'Tina Gu' <tina.gu@jlachina.com>
抄送: 'JLA Distribution' <distribution@jlahome.com>
主题: 答复: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

Hi Tina,

No need enter the order. We have received the 850. Order is stuck in error.

1. Please work with UCT to setup the items below.

[Quoted text hidden]

2. The case pack for the 2 items is 5, qty ordered not fit for this.

[Quoted text hidden]

Vivian.Yan <yanxiaoying@syncsoftinc.cn>
To: Tina Gu <tina.gu@jlachina.com>
Cc: JLA Distribution <distribution@jlahome.com>

Hi Tina,

More errors! Please check and confirm which price is correct.

Customer PO No.	Customer	Item No.	Error Type	850 Price	EEC Price
59386_3	SLEEPNBWHS	SLPN13-247	Price Error	37.34	35.47
59386_3	SLEEPNBWHS	SLPN13-246	Price Error	33.6	31.92
59386_3	SLEEPNBWHS	SLPN13-249	Price Error	37.34	35.47
59386_3	SLEEPNBWHS	SLPN13-248	Price Error	33.6	31.92

For below, please request UCT inactive the sample item as below.

Customer PO No.	Customer	Item No.	Cust. Item No.	Error Type
59386_3	SLEEPNBWHS	SLPN13-244-sample	426266	There are more than one match found.
59386_3	SLEEPNBWHS	SLPN13-245-sample	426265	There are more than one match found.

Customer Item			
Item No.:	SLPN13-245-sample	Item Description:	coverlet set
Customer Code:	SLEEPNBWHS	Customer Name:	SLEEP NUMBER CORPORATION
Customer Item No.:	426265	Cust. Item Description:	
Customer Style No.:		Customer Price:	33.600000 USD
Cust. Retail Price:	0.000000	Compare Price:	0.000000
Revision:		Inner Pack:	5
Customer Item Type:	Standard	BOM Qty Conversion Required:	<input type="checkbox"/>
Ctns/Pallet:		Ctn/Layer:	
Remarks:		Customer Specific Item:	
Reference Desc.:		Reference Value:	
Customer Case Pack:		Size(Inch):	X X
<input type="button" value="New"/> <input type="button" value="Update"/> <input type="button" value="Close"/> <input type="button" value="History"/> <input type="button" value="Temp.Price"/>			
Customer Code:		Customer Item No.:	

Best Regards!

Distribution 53044

Vivian Yan

发件人: distribution+bncaabbqfwypgmgqeu2mk6pa@jlahome.com [mailto:distribution+bncaabbqfwypgmgqeu2mk6pa@jlahome.com] 代表 Tina Gu
发送时间: 2026年3月11日 11:01
收件人: 'Vivian.Yan'
抄送: 'JLA Distribution'
主题: 回复: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

Hi Vivian

Customer item# is added, can you please review it again?

Thank you

Tina Gu

E & E Import & Export (Zhejiang) Co., Ltd.

Address: No.201 Zhenhua Road, Hangzhou, Zhejiang, China,310030

Tel:86-571-85390539-51102

Fax:86-571-89905331

发件人: Vivian.Yan <yanxiaoying@syncsoftinc.cn>
发送时间: 2026年3月11日 10:26
收件人: 'Tina Gu' <tina.gu@jlachina.com>
抄送: 'JLA Distribution' <distribution@jlahome.com>
主题: 答复: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

Hi Tina,

No need enter the order. We have received the 850. Order is stuck in error.

1. Please work with UCT to setup the items below.

[Quoted text hidden]

2. The case pack for the 2 items is 5, qty ordered not fit for this.

[Quoted text hidden]

Tina Gu <tina.gu@jlachina.com>
To: "Vivian.Yan" <yanxiaoying@syncsoftinc.cn>
Cc: JLA Distribution <distribution@jlahome.com>

Wed, Mar 11, 2026 at 12:11 AM

Hi Vivian

EEC Price is correct, I will ask sales to update

UCT has inactive below sample items

Thank you

Tina Gu

E & E Import & Export (Zhejiang) Co., Ltd.

Address: No.201 Zhenhua Road, Hangzhou, Zhejiang, China,310030

Tel:86-571-85390539-51102

Fax:86-571-89905331

发件人: Vivian.Yan <yanxiaoying@syncsoftinc.cn>
发送时间: 2026年3月11日 14:02

[Quoted text hidden]

[Quoted text hidden]

1. Please work with UCT to setup the items below.

[Quoted text hidden]

2. The case pack for the 2 items is 5, qty ordered not fit for this.

[Quoted text hidden]

Tina Gu <tina.gu@jlachina.com>
To: Rachel Cooper <rachel.cooper@jlahome.com>, "Irin.huang" <irin.huang@jlachina.com>
Cc: danny li <danny.li@jlahome.com>, Distribution JLA <distribution@jlahome.com>

Wed, Mar 11, 2026 at 12:35 AM

Hi Rachel

Please ask customer to adjust to the price which I marked in yellow. You know we cancelled 5% cooper from 2/9

Other are correct now.

Thank you

Customer PO No.	Customer	Item No.	Error Type	850 Price	Correct Price
59386_3	SLEEPNBWHS	SLPN13-247	Price Error	37.34	35.47
59386_3	SLEEPNBWHS	SLPN13-246	Price Error	33.6	31.92
59386_3	SLEEPNBWHS	SLPN13-249	Price Error	37.34	35.47
59386_3	SLEEPNBWHS	SLPN13-248	Price Error	33.6	31.92

Tina Gu

E & E Import & Export (Zhejiang) Co., Ltd.

Address: No.201 Zhenhua Road, Hangzhou, Zhejiang, China,310030

Tel:86-571-85390539-51102

Fax:86-571-89905331

发件人: Rachel Cooper <rachel.cooper@jlahome.com>
发送时间: 2026年3月11日 5:34
收件人: Irin.huang <irin.huang@jlachina.com>; Tina Gu <tina.gu@jlachina.com>
抄送: danny li <danny.li@jlahome.com>; Distribution JLA <distribution@jlahome.com>
主题: FW: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

[Quoted text hidden]

Vivian.Yan <yanxiaoying@syncsoftinc.cn>
To: Tina Gu <tina.gu@jlachina.com>
Cc: JLA Distribution <distribution@jlahome.com>

Wed, Mar 11, 2026 at 1:08 AM

Hi Tina,

Yes, only price issue now. Please work with sales to get correct 850.

Best Regards!

Distribution 53044

Vivian Yan

发件人: distribution+bncaabbanmytgmgqehfs4ywy@jlahome.com [mailto:distribution+bncaabbanmytgmgqehfs4ywy@jlahome.com] 代表 Tina Gu
发送时间: 2026年3月11日 15:12

[Quoted text hidden]

[Quoted text hidden]

1. Please work with UCT to setup the items below.

[Quoted text hidden]

2. The case pack for the 2 items is 5, qty ordered not fit for this.

[Quoted text hidden]

Rachel Cooper <rachel.cooper@jlahome.com>

Wed, Mar 11, 2026 at 6:57 AM

To: Tina Gu <tina.gu@jlachina.com>, "Irin.huang" <irin.huang@jlachina.com>
Cc: danny li <danny.li@jlahome.com>, Distribution JLA <distribution@jlahome.com>

Hi Tina-there are a total of (6) sku's, but you only show (4) below.

We need to make sure the EEC system is set up correctly for ALL the items below on the attached PO. I've asked SN to update their systems based on the updated costs to remove the 5% Co-op.

426263

426264

426265

426266

426267

426268

Thanks,

Rachel Cooper

Vice President Sales


612/819-5395

JLA Home

[45875 Northport Loop East](#)

[Fremont, CA 94538](#)

[Quoted text hidden]

 [SLEEPNBWHS-59386_3-6716.pdf](#)
12K

Sylvia Wade <sylvia.wade@jlahome.com>

Wed, Mar 11, 2026 at 9:58 AM

To: Rachel Cooper <rachel.cooper@jlahome.com>, Tina Gu <tina.gu@jlachina.com>

Cc: "Irin.huang" <irin.huang@jlachina.com>, danny li <danny.li@jlahome.com>, Distribution JLA <distribution@jlahome.com>, Vivian <yanxiaoying@syncsoftinc.cn>

Hi,

Indeed, there are 6 items below in total with price errors. Please help to get the correct 850. Thanks.

Customer PO No.	Customer	Shipping Date	Item No.	Cust. Item No.	UPC	Description	Qty Ordered	850 Price	EEC Price
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-249	426268	022164664188	coverlet set	72	37.34	35.47
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-247	426264	022164664164	coverlet set	48	37.34	35.47
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-245	426265	022164664140	coverlet set	24	33.60	35.47
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-248	426267	022164664171	coverlet set	24	33.60	31.92
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-246	426263	022164664157	coverlet set	24	33.60	31.92
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-244	426266	022164664133	coverlet set	66	37.34	31.92

Best Regards,
Sylvia Shi Wade
Distribution
E&E Co Ltd JLA Home

[Quoted text hidden]

Vivian.Yan <yanxiaoying@syncsoftinc.cn>

Thu, Mar 12, 2026 at 1:01 AM

To: Sylvia Wade <sylvia.wade@jlahome.com>, Rachel Cooper <rachel.cooper@jlahome.com>, Tina Gu <tina.gu@jlachina.com>

Cc: "Irin.huang" <irin.huang@jlachina.com>, danny li <danny.li@jlahome.com>, Distribution JLA <distribution@jlahome.com>

Hi Rachel,

I am checking with Tina, the more other 2 items with price issue below in yellow are not match the size.

Tina need double check when she back to office.

Customer PO#	Item No.	Cust. Item No.	Size	Color	Qty Ordered	Error Type	850 Price	EEC Price
59386_3	SLPN13-244	426266	Queen	Indigo Blue	66	Price Error	37.34	31.92
59386_3	SLPN13-245	426265	King	Indigo Blue	24	Price Error	33.6	35.47
59386_3	SLPN13-246	426263	Queen	White	24	Price Error	33.6	31.92
59386_3	SLPN13-247	426264	King	White	48	Price Error	37.34	35.47
59386_3	SLPN13-248	426267	Queen	Simply Taupe	24	Price Error	33.6	31.92
59386_3	SLPN13-249	426268	King	Simply Taupe	72	Price Error	37.34	35.47

Best Regards!

Distribution 53044

Vivian Yan

发件人: distribution+bnbcq2nfvbvmrbt56y3gqmgqe7pf5ojy@jlahome.com [mailto:distribution+bnbcq2nfvbvmrbt56y3gqmgqe7pf5ojy@jlahome.com] 代表 Sylvia Wade

发送时间: 2026年3月12日 0:58

收件人: Rachel Cooper; Tina Gu

抄送: Irin.huang; danny li; Distribution JLA; Vivian

主题: Re: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

[Quoted text hidden]

Rachel Cooper <rachel.cooper@jlahome.com>

Thu, Mar 12, 2026 at 5:50 AM

To: "Vivian Yan" <yanxiaoying@syncsoftinc.cn>, Sylvia Wade <sylvia.wade@jlahome.com>, Tina Gu <tina.gu@jlachina.com>
Cc: "Irin.huang" <irin.huang@jlachina.com>, danny li <danny.li@jlahome.com>, Distribution JLA <distribution@jlahome.com>

The prices that are not matching look like they were reversed.

Meaning, the queen had the king pricing assigned and the king had the queen pricing assigned.

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

[45875 Northport Loop East](#)

[Fremont, CA 94538](#)

[Quoted text hidden]

Tina Gu <tina.gu@jlachina.com>

Thu, Mar 12, 2026 at 7:32 PM

To: Rachel Cooper <rachel.cooper@jlahome.com>

Cc: "Irin.huang" <irin.huang@jlachina.com>, danny li <danny.li@jlahome.com>, "Vivian Yan" <yanxiaoying@syncsoftinc.cn>, Distribution JLA <distribution@jlahome.com>, Sylvia Wade <sylvia.wade@jlahome.com>

Hi Rachel

Not only price error, but also Sku# error

See below summary. The sku# is 850 order is not matched with what in projection and hangtag, that's why order can't be entered in our system correctly

Please ask SN to revise it

Thank you

SKU # in projection	Sku# in Hangtag	Sku# in 850 orders	Description	Size	The original price we sold to SN	The New price we removed 5% Co-op
426263	426263	426263	Matelasse Coverlet Set, White, Full/Queen	Full/Queen	\$33.60	\$31.92
426264	426264	426264	Matelasse Coverlet Set, White, King/Cal King	King/Cal King	\$37.34	\$35.47
426265	426265	426267	Matelasse Coverlet Set, Simply Taupe Chambray, Full/Queen	Full/Queen	\$33.60	\$31.92
426266	426266	426268	Matelasse Coverlet Set, Simply Taupe Chambray, King/Cal King	King/Cal King	\$37.34	\$35.47
426267	426267	426266	Matelasse Coverlet Set, Indigo Blue Chambray, Full/Queen	Full/Queen	\$33.60	\$31.92
426268	426268	426265	Matelasse Coverlet Set, Indigo Blue Chambray, King/Cal King	King/Cal King	\$37.34	\$35.47

Tina Gu

E & E Import & Export (Zhejiang) Co., Ltd.

Address: No.201 Zhenhua Road, Hangzhou, Zhejiang, China,310030

Tel:86-571-85390539-51102

Fax:86-571-89905331

发件人: Rachel Cooper <rachel.cooper@jlahome.com>
发送时间: 2026年3月12日 20:50
收件人: Vivian.Yan <yanxiaoying@syncsoftinc.cn>; Sylvia Wade <sylvia.wade@jlahome.com>; Tina Gu <tina.gu@jlachina.com>
抄送: Irin.huang <irin.huang@jlachina.com>; danny li <danny.li@jlahome.com>; Distribution JLA <distribution@jlahome.com>
主题: RE: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

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Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

45875 Northport Loop East

Fremont, CA 94538

From: Vivian.Yan <yanxiaoying@syncsoftinc.cn>
Sent: Thursday, March 12, 2026 3:02 AM
To: 'Sylvia Wade' <sylvia.wade@jlahome.com>; 'Rachel Cooper' <rachel.cooper@jlahome.com>; 'Tina Gu' <tina.gu@jlachina.com>

Cc: 'Irin.huang' <irin.huang@jachina.com>; 'danny li' <danny.li@jlahome.com>; 'Distribution JLA' <distribution@jlahome.com>
 Subject: 答复 : 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

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Best Regards!

Distribution 53044

Vivian Yan

发件人: distribution+bnbcq2nfvbvmrbt56y3gqmgqe7pf5ojy@jlahome.com [mailto:distribution+bnbcq2nfvbvmrbt56y3gqmgqe7pf5ojy@jlahome.com] 代表 Sylvia Wade

发送时间: 2026年3月12日 0:58

收件人: Rachel Cooper; Tina Gu

抄送: Irin.huang; danny li; Distribution JLA; Vivian

主题: Re: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

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59386_3	SLEEPNBWHS	03/14/2026	SLPN13-248	426267	022164664171	coverlet set	24	33.60	31.92
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-246	426263	022164664157	coverlet set	24	33.60	31.92
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-244	426266	022164664133	coverlet set	66	37.34	31.92

Best Regards,
Sylvia Shi Wade
Distribution
E&E Co Ltd JLA Home

On Wed, Mar 11, 2026 at 6:57 AM Rachel Cooper <rachel.cooper@jlahome.com> wrote:

Hi Tina-there are a total of (6) sku's, but you only show (4) below.

We need to make sure the EEC system is set up correctly for ALL the items below on the attached PO. I've asked SN to update their systems based on the updated costs to remove the 5% Co-op.

426263

426264

426265

426266

426267

426268

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

45875 Northport Loop East

Fremont, CA 94538

From: Tina Gu <tina.gu@jlachina.com>

Sent: Wednesday, March 11, 2026 2:36 AM

To: 'Rachel Cooper' <rachel.cooper@jlahome.com>; 'Irin.huang' <irin.huang@jlachina.com>

Cc: 'danny li' <danny.li@jlahome.com>; 'Distribution JLA' <distribution@jlahome.com>

Subject: 回复 : 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

Hi Rachel

Please ask customer to adjust to the price which I marked in yellow. You know we cancelled 5% cooper from 2/9

Other are correct now.

Thank you

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59386_3	SLEEPNBWHS	SLPN13-247	Price Error	37.34	35.47
59386_3	SLEEPNBWHS	SLPN13-246	Price Error	33.6	31.92
59386_3	SLEEPNBWHS	SLPN13-249	Price Error	37.34	35.47
59386_3	SLEEPNBWHS	SLPN13-248	Price Error	33.6	31.92

Tina Gu

E & E Import & Export (Zhejiang) Co., Ltd.

Address: No.201 Zhenhua Road, Hangzhou, Zhejiang, China,310030

Tel:86-571-85390539-51102

Fax:86-571-89905331

发件人: Rachel Cooper <rachel.cooper@jlahome.com>

发送时间: 2026年3月11日 5:34

收件人: Irin.huang <irin.huang@jlachina.com>; Tina Gu <tina.gu@jlachina.com>

抄送: danny li <danny.li@jlahome.com>; Distribution JLA <distribution@jlahome.com>

主题: FW: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

Hi Irin/Tina-can you get the GIO Coverlet set up in EEC system ASAP, so there are no delays shipping it?

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

[45875 Northport Loop East](#)

[Fremont, CA 94538](#)

From: no_reply@jlahome.com <no_reply@jlahome.com>

Sent: Tuesday, March 10, 2026 4:28 PM

To: becky.ni@jlachina.com; distribution@jlahome.com; gordon.xie@jlahome.com; jackie.guo@jlachina.com; lynn.chen@jlahome.com; rachel.cooper@jlahome.com; rebecca.deng@scmhome.com; tina.gu@jlachina.com; yulairuo@jlachina.com

Subject: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

1 transaction, see attached.

Rachel Cooper <rachel.cooper@jlahome.com>

To: Distribution JLA <distribution@jlahome.com>

Cc: Tina Gu <tina.gu@jlachina.com>, "Irin.huang" <irin.huang@jlachina.com>

Hi All-please note this PO is being cancelled, so that SN can update their systems accordingly and will re-write the PO.

Please cancel on our end.

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

[45875 Northport Loop East](#)

[Fremont, CA 94538](#)

From: no_reply@jlahome.com <no_reply@jlahome.com>

Sent: Tuesday, March 10, 2026 4:28 PM

To: becky.ni@jlachina.com; distribution@jlahome.com; gordon.xie@jlahome.com; jackie.guo@jlachina.com; lynn.chen@jlahome.com; rachel.cooper@jlahome.com; rebertina.gu@jlachina.com; yulairuo@jlachina.com

Subject: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

1 transaction, see attached.

----- Forwarded message -----

From: "Ecker, Amy" <amy.ecker@sleepnumber.com>

To: Rachel Cooper <rachel.cooper@jlahome.com>, "Kirsop, Sophie" <Sophie.Kirsop@sleepnumber.com>, "Kalin, Jennifer" <Jennifer.Kalin@sleepnumber.com>, "Ludovici, Elizabeth" <Elizabeth.Ludovici@sleepnumber.com>

Cc:

Bcc:

Date: Fri, 13 Mar 2026 11:12:15 -0500

Subject: Re: [EXTERNAL] New Coverlet Program-sku issue

Yes, I would recommend cancelling Release 3 and creating new. Thank you,

Amy Ecker | Manager, Supply Chain Planning

My SLEEP NUMBER® setting is 25. What's yours?

amy.ecker@sleepnumber.com

SLEEP NUMBER

1001 Third Avenue South, Minneapolis, MN 55404

sleepnumber.com | facebook.com/sleepnumber

From: Rachel Cooper <rachel.cooper@jlahome.com>

Sent: Friday, March 13, 2026 11:09 AM

To: Kirsop, Sophie <Sophie.Kirsop@sleepnumber.com>; Ecker, Amy <amy.ecker@sleepnumber.com>; Kalin, Jennifer <Jennifer.Kalin@sleepnumber.com>; Ludovici, Elizabeth <Elizabeth.Ludovici@sleepnumber.com>

Subject: RE: [EXTERNAL] New Coverlet Program-sku issue

Should we just cancel the original PO (release 3), since it has so many error messages and start fresh?

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

45875 Northport Loop East

Fremont, CA 94538

From: Kirsop, Sophie <Sophie.Kirsop@sleepnumber.com>

Sent: Friday, March 13, 2026 11:08 AM

To: Ecker, Amy <amy.ecker@sleepnumber.com>; Rachel Cooper <rachel.cooper@jlahome.com>; Kalin, Jennifer <Jennifer.Kalin@sleepnumber.com>; Ludovici, Elizabeth <Elizabeth.Ludovici@sleepnumber.com>

Subject: RE: [EXTERNAL] New Coverlet Program-sku issue

Skus have been updated in our system, thanks!

Sophie Kirsop (Barton) | Associate Buyer

My SLEEP NUMBER® setting is 55. What's yours?

PRONOUNS: She/Her

sophie.kirsop@sleepnumber.com

SLEEP NUMBER CORPORATION

1001 Third Avenue South, Minneapolis, MN 55404

sleepnumber.com | facebook.com/sleepnumber

From: Ecker, Amy <amy.ecker@sleepnumber.com>

Sent: Friday, March 13, 2026 10:47 AM

To: Rachel Cooper <rachel.cooper@jlahome.com>; Kirsop, Sophie <Sophie.Kirsop@sleepnumber.com>; Kalin, Jennifer <Jennifer.Kalin@sleepnumber.com>; Ludovici, Elizabeth

sleepnumber.com>

Subject: Re: [EXTERNAL] New Coverlet Program-sku issue

Hi Rachel,

Noted on the below and thank you for the proactive catch.

@Kirsop, Sophie will be updating the skus to align to the below descriptions.

Once that is completed, @Ludovici, Elizabeth please create a new PO-Release with the below re-aligned quantities and confirm cost is coming through correctly.

Qty	Cost	SKU	Description
24	\$ 31.92	426263	Gio Cross Weave Matelasse Stripe Coverlet Set, White, Full/Queen
48	\$ 35.47	426264	Gio Cross Weave Matelasse Stripe Coverlet Set, White, King/Cal King
24	\$ 31.92	426265	Gio Cross Weave Matelasse Stripe Coverlet Set, Taupe Chambray, Full/Queen
72	\$ 35.47	426266	Gio Cross Weave Matelasse Stripe Coverlet Set, Taupe Chambray, King/Cal King
24	\$ 31.92	426267	Gio Cross Weave Matelasse Stripe Coverlet Set, Indigo Blue Chambray, Full/Queen
66	\$ 35.47	426268	Gio Cross Weave Matelasse Stripe Coverlet Set, Indigo Blue Chambray, King/Cal King

Thank you,

Amy Ecker | Manager, Supply Chain Planning

My SLEEP NUMBER® setting is 25. What's yours?

amy.ecker@sleepnumber.com

SLEEP NUMBER

1001 Third Avenue South, Minneapolis, MN 55404

sleepnumber.com | facebook.com/sleepnumber

From: Rachel Cooper <rachel.cooper@jlahome.com>

Sent: Friday, March 13, 2026 9:54 AM

To: Kirsop, Sophie <Sophie.Kirsop@sleepnumber.com>; Kalin, Jennifer <Jennifer.Kalin@sleepnumber.com>

Cc: Ludovici, Elizabeth <Elizabeth.Ludovici@sleepnumber.com>; Ecker, Amy <amy.ecker@sleepnumber.com>

Subject: [EXTERNAL] New Coverlet Program-sku issue

CAUTION: External source

Hi Team-we have discovered another issue with our new coverlet program, that looks like some sku mix up in the SN system.

Regarding the order that needs to be re-written with the lower costs, there are also sku issues across (4) items.

Please see below.

Here is a synopsis of the attached documents:

Per Final spec sheet 12.9.25

OLD Cost	NEW Cost	Item Description	SN Item #	Vendor Item #	SN forecast 9.22.25	Hz
\$ 33.60	\$ 31.92	Gio Cross Weave Matelasse Stripe Coverlet Set, White, Full/Queen	426263	SLPN13-246	426263	
\$ 37.34	\$ 35.47	Gio Cross Weave Matelasse Stripe Coverlet Set, White, King/Cal King	426264	SLPN13-247	426264	
\$ 33.60	\$ 31.92	Gio Cross Weave Matelasse Stripe Coverlet Set, Taupe Chambray, Full/Queen	426267	SLPN13-248	426265	
\$ 37.34	\$ 35.47	Gio Cross Weave Matelasse Stripe Coverlet Set, Taupe Chambray, King/Cal King	426268	SLPN13-249	426266	
\$ 33.60	\$ 31.92	Gio Cross Weave Matelasse Stripe Coverlet Set, Indigo Blue Chambray, Full/Queen	426265	SLPN13-244	426267	
\$ 37.34	\$ 35.47	Gio Cross Weave Matelasse Stripe Coverlet Set, Indigo Blue Chambray, King/Cal King	426266	SLPN13-245	426268	

I'm not sure how the mix up came from the Spec Sheet to the first received Forecast file on 9.22.25, however, JLA initially created the according to the forecast file received, and from there, future set ups on JLA end were finalized at that. Because we review the forec have been using those SN Item #'s for the program since that time.

Due to the fact that the hang tags are already printed per the SN Item #'s showing on the forecast file, my suggestion is to update the away, so we can get the order corrected and dropped and then JLA will update any information on our side as well. There should be sales information etc, because we've not launched the program as of yet.

LMK if you have any questions here, I'm around most of the day if we need to set up a quick call.

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

45875 Northport Loop East

[Fremont, CA 94538](#)

2 attachments

 **SLEEPNBWHS850.zip**
12K

 **Re: [EXTERNAL] New Coverlet Program-sku issue.eml**
83K

Rachel Cooper <rachel.cooper@jlahome.com>

Fri, Mar 13, 2026 at 10:24 AM

To: Tina Gu <tina.gu@jachina.com>

Cc: "Irin.huang" <irin.huang@jachina.com>, danny li <danny.li@jlahome.com>, "Vivian.Yan" <yanxiaoying@syncsoftinc.cn>, Distribution JLA <distribution@jlahome.com>, Sylvia Wade <sylvia.wade@jlahome.com>

Tina-I also want to call out that there is a case pack error email (there have been so many, I can't find it now), showing a case pack of 5 in JLA system for some of the sku's:

3	426265	coverlet set GIO Coverlet set King : 108x96"/21x37"(2)	Stand ard	24	EA	5							33.60					33.60	=	33.60
COVERLET,CHANNEL,INDIGO,Q																				
98021 = 24																				
4	426266	coverlet set GIO Coverlet set Queen : 90x96"/21x27"(2)	Stand ard	66	EA	5							37.34					37.34	=	37.34
COVERLET,CHANNEL,INDIGO,K																				

Please make sure ALL case packs are (6) for this program.

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

45875 Northport Loop East

Fremont, CA 94538

From: Tina Gu <tina.gu@jlachina.com>
Sent: Thursday, March 12, 2026 9:33 PM
To: 'Rachel Cooper' <rachel.cooper@jlahome.com>
Cc: 'Irin.huang' <irin.huang@jlachina.com>; 'danny li' <danny.li@jlahome.com>; 'Vivian.Yan' <yanxiaoying@syncsoftinc.cn>; 'Distribution JLA' <distribution@jlahome.com>; 'Sylvia Wade' <sylvia.wade@jlahome.com>
Subject: 回复 : 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

Hi Rachel

Not only price error, but also Sku# error

See below summary. The sku# is 850 order is not matched with what in projection and hangtag, that's why order can't be entered in our system correctly

Please ask SN to revise it

Thank you

SKU # in projection	Sku# in Hangtag	Sku# in 850 orders	Description	Size	The origianl price we sold to SN	The New price we removed 5% Co-op
426263	426263	426263	Matelasse Coverlet Set, White, Full/Queen	Full/Queen	\$33.60	\$31.92
426264	426264	426264	Matelasse Coverlet Set, White, King/Cal King	King/Cal King	\$37.34	\$35.47
426265	426265	426267	Matelasse Coverlet Set, Simply Taupe Chambray, Full/Queen	Full/Queen	\$33.60	\$31.92
426266	426266	426268	Matelasse Coverlet Set, Simply Taupe Chambray, King/Cal King	King/Cal King	\$37.34	\$35.47
426267	426267	426266	Matelasse Coverlet Set, Indigo Blue Chambray, Full/Queen	Full/Queen	\$33.60	\$31.92
426268	426268	426265	Matelasse Coverlet Set, Indigo Blue Chambray, King/Cal King	King/Cal King	\$37.34	\$35.47

Tina Gu

E & E Import & Export (Zhejiang) Co., Ltd.

Address: No.201 Zhenhua Road, Hangzhou, Zhejiang, China,310030

Tel:86-571-85390539-51102

Fax:86-571-89905331

发件人: Rachel Cooper <rachel.cooper@jlahome.com>

发送时间: 2026年3月12日 20:50

收件人: Vivian.Yan <yanxiaoying@syncsoftinc.cn>; Sylvia Wade <sylvia.wade@jlahome.com>; Tina Gu <tina.gu@jlachina.com>

抄送: Irin.huang <irin.huang@jlachina.com>; danny li <danny.li@jlahome.com>; Distribution JLA <distribution@jlahome.com>

主题: RE: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

The prices that are not matching look like they were reversed.

Meaning, the queen had the king pricing assigned and the king had the queen pricing assigned.

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

45875 Northport Loop East

Fremont, CA 94538

From: Vivian.Yan <yanxiaoying@syncsoftinc.cn>

Sent: Thursday, March 12, 2026 3:02 AM

To: 'Sylvia Wade' <sylvia.wade@jlahome.com>; 'Rachel Cooper' <rachel.cooper@jlahome.com>; 'Tina Gu' <tina.gu@jlachina.com>

Cc: 'Irin.huang' <irin.huang@jlachina.com>; 'danny li' <danny.li@jlahome.com>; 'Distribution JLA' <distribution@jlahome.com>

Subject: 答复 : 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

Hi Rachel,

I am checking with Tina, the more other 2 items with price issue below in yellow are not match the size.

Tina need double check when she back to office.

Customer PO#	Item No.	Cust. Item No.	Size	Color	Qty Ordered	Error Type	850 Price	EEC Price
59386_3	SLPN13-244	426266	Queen	Indigo Blue	66	Price Error	37.34	31.92
59386_3	SLPN13-245	426265	King	Indigo Blue	24	Price Error	33.6	35.47
59386_3	SLPN13-246	426263	Queen	White	24	Price Error	33.6	31.92
59386_3	SLPN13-247	426264	King	White	48	Price Error	37.34	35.47
59386_3	SLPN13-248	426267	Queen	Simply Taupe	24	Price Error	33.6	31.92
59386_3	SLPN13-249	426268	King	Simply Taupe	72	Price Error	37.34	35.47

Best Regards!

Distribution 53044

Vivian Yan

发件人: distribution+bnbcq2nfvbvmr56y3gqmgqe7pf5ojy@jlahome.com [mailto:distribution+bnbcq2nfvbvmr56y3gqmgqe7pf5ojy@jlahome.com] 代表 Sylvia Wade

发送时间: 2026年3月12日 0:58

收件人: Rachel Cooper; Tina Gu

抄送: Irin.huang; danny li; Distribution JLA; Vivian

主题: Re: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

Hi,

Indeed, there are 6 items below in total with price errors. Please help to get the correct 850. Thanks.

Customer PO No.	Customer	Shipping Date	Item No.	Cust. Item No.	UPC	Description	Qty Ordered	850 Price	EEC Price
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-249	426268	022164664188	coverlet set	72	37.34	35.47
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-247	426264	022164664164	coverlet set	48	37.34	35.47
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-245	426265	022164664140	coverlet set	24	33.60	35.47
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-248	426267	022164664171	coverlet set	24	33.60	31.92
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-246	426263	022164664157	coverlet set	24	33.60	31.92
59386_3	SLEEPNBWHS	03/14/2026	SLPN13-244	426266	022164664133	coverlet set	66	37.34	31.92

Best Regards,
Sylvia Shi Wade
Distribution
E&E Co Ltd JLA Home

On Wed, Mar 11, 2026 at 6:57 AM Rachel Cooper <rachel.cooper@jlahome.com> wrote:

Hi Tina-there are a total of (6) sku's, but you only show (4) below.

We need to make sure the EEC system is set up correctly for ALL the items below on the attached PO. I've asked SN to update their systems based on the updated costs to remove the 5% Co-op.

426263

426264

426265

426266

426267

426268

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

45875 Northport Loop East

Fremont, CA 94538

From: Tina Gu <tina.gu@jlachina.com>
Sent: Wednesday, March 11, 2026 2:36 AM
To: 'Rachel Cooper' <rachel.cooper@jlahome.com>; 'Irin.huang' <irin.huang@jlachina.com>
Cc: 'danny li' <danny.li@jlahome.com>; 'Distribution JLA' <distribution@jlahome.com>
Subject: 回复: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

Hi Rachel

Please ask customer to adjust to the price which I marked in yellow. You know we cancelled 5% cooper from 2/9

Other are correct now.

Thank you

Customer PO No.	Customer	Item No.	Error Type	850 Price	Correct Price
59386_3	SLEEPNBWHS	SLPN13-247	Price Error	37.34	35.47
59386_3	SLEEPNBWHS	SLPN13-246	Price Error	33.6	31.92
59386_3	SLEEPNBWHS	SLPN13-249	Price Error	37.34	35.47
59386_3	SLEEPNBWHS	SLPN13-248	Price Error	33.6	31.92

Tina Gu

E & E Import & Export (Zhejiang) Co., Ltd.

Address: No.201 Zhenhua Road, Hangzhou, Zhejiang, China,310030

Tel:86-571-85390539-51102

Fax:86-571-89905331

发件人: Rachel Cooper <rachel.cooper@jlahome.com>
发送时间: 2026年3月11日 5:34
收件人: Irin.huang <irin.huang@jlachina.com>; Tina Gu <tina.gu@jlachina.com>
抄送: danny li <danny.li@jlahome.com>; Distribution JLA <distribution@jlahome.com>
主题: FW: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

Hi Irin/Tina-can you get the GIO Coverlet set up in EEC system ASAP, so there are no delays shipping it?

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

45875 Northport Loop East

Fremont, CA 94538

From: no_reply@jlahome.com <no_reply@jlahome.com>

Sent: Tuesday, March 10, 2026 4:28 PM

To: becky.ni@jlachina.com; distribution@jlahome.com; gordon.xie@jlahome.com; jackie.guo@jlachina.com; lynn.chen@jlahome.com; rachel.cooper@jlahome.com; rebecca.deng@scmhome.com; tina.gu@jlachina.com; yulairuo@jlachina.com

Subject: 850 from SLEEPNBWHS at 3/10/2026 2:27:35 PM

1 transaction, see attached.

Sylvia Wade <sylvia.wade@jlahome.com>

To: Rachel Cooper <rachel.cooper@jlahome.com>

Cc: Distribution JLA <distribution@jlahome.com>, Tina Gu <tina.gu@jlachina.com>, "Irin.huang" <irin.huang@jlachina.com>

Fri, Mar 13, 2026 at 10:58 AM

Hi Rachel,

Noted. Po 59386_3 has been cancelled in EEC. Thanks.

Best Regards,
Sylvia Shi Wade
Distribution
E&E Co Ltd JLA Home

[Quoted text hidden]