



SHIP8INC.

DATE 9/18/2025
WHS LOCATION SD3
DEPARTMENT Maintenance

SUPPLIER / VENDOR:

Supplier information form for Lift Power, including fields for NAME, ADDRESS, CONTACT, and TEL NO.

SHIP TO:

Ship to information form for James Burford, including fields for NAME, ADDRESS, CONTACT, and TEL NO.

Purchase Requisition Form

Table with 7 columns: DESCRIPTION, UNIT PRICE, QTY, EXTENDED \$\$, REMARKS/PURPOSE, CODING (ACCT USE ONLY). Includes line items for 48 units each of various SN items and a \$1 buyout for each, totaling \$232,116.04.

[x] Check box if attaching quote

REQUESTER SIGNATURE: [Signature]
WAREHOUSE DIRECTOR SIGNATURE:
SHIP8 PRESIDENT SIGNATURE:
E&E CONTROLLER SIGNATURE: See Jessica's Email Approval below
IT AUTHORIZER (SOFTWARE & HARDWARE):

DATE: 9/19/2025
DATE:
DATE:
DATE:
DATE:

FOR OFFICE USE ONLY

Office use only section containing ORDER DATE, ORDERED BY, ETA DATE, ORDERED AMOUNT, PAYMENT METHOD (OPEN ACCOUNT, COD, COMPANY CREDIT CARD, EMPLOYEE CREDIT CARD), and instructions for each method.

LIFTPOWER

Industrial Trucks • Materials Handling Equipment

James Burford
Ship 8
311 Northport Parkway
Savannah, GA 31407

Date : 9/17/2025
Quote No: TM091725
FOB : Delivered

REVISED PRICING

(13) 2020 Off Lease Crown SP3500 3,000 lb. Capacity, 24 Volt, Stockpicker

Mast	Triple Telescopic LH 312.0" FLH 44.0" OAH-C 131.0" OAH-EX 400.0"
Operator Compartment Depth	27" Deep
Operator Compartment Height	79" Standard
Operator Compartment Width	54" Wide
Outrigger O.D.	54"
Forks	Standard Length 42" Width 4" Thick 2"
Power Source Type	Lead Acid
Max Battery Dimensions	Code B59 - 36.25" x 14.25" x 31.00"
Lift Speed	High
Travel Speed	High
Capacity	Standard
Adjustable Fork Spread	24" - 30"
Battery Connector	SB350 Gray
Lift	Programmable Lift, Single Cutout
Drive Tires	Poly Black Smooth
Load Wheel Compound	-302 Moderate Cut/Tear Resistance - Higher Capacity
Conditioning	Corrosion Conditioning (100% Standard Hydraulic Oil)
Cabin Options	Wire Mesh
Safety Harness	L/XL Safety Harness
Tether	Non-Retractable Tether
Pallet Clamp	1.5" Stringer - Standard
Key Switch	Keyless On/Off
Warning Device Light	LED Flashing Light - Amber
Paint	Crown Beige/Gray
Language	U.S. English
Warranty	As Is
Domestic Shipping	Skidding
Commodity Surcharge	Commodity Surcharge

LIFTPOWER

Industrial Trucks • Materials Handling Equipment

Standard Equipment

3,000 lb. Capacity @ 24" Load Center, Crown's Access 3 Traction Control System, Color Coded Wiring
Start-Up and Run-Time Diagnostics, Programmable Performance Features, Elapsed Time Counter
Information Display Panel in Operator Platform, Battery Discharge Indicator with Lift Interrupt Steer Tire Direction Indicator, Hour Meters for Traction/Lift and Steer Motors, 14.25" Battery Compartment
2" Diameter Battery Compartment Rollers, Top Battery Access for Service, Strobe Light, Electronic Steering
Emergency Power Cut-Out, Upper Elevation Travel, Hinged Side Gates with Power Disconnect
Intelligent Braking System (IBS) with Low Profile Brake Pedal, Lift Off Left and Right Side Steel Battery Covers
Adjustable Battery Retainer, Hinged Lift Off Steel Power Unit Doors, Platform Cushion Soft Urethane Twist Grip with "Cam Grip", 10 Degree Angled Steer Wheel with Soft Feel Spinner
Clear Visibility Platform Window and Mast Design, Storage Compartment, Crown InfoPoint Feature
Linear Speed Control

Total Price : \$ 15,688.00+tax/each

Price Includes New Battery, Single Point Watering System and Blinky Low Level Water Light

48 Months @ \$ 371.96/mo+tax/each with a \$1.00 purchase option

Subject to acceptance by Buyer and Seller within 30 days from the date hereof and only in accordance with the terms and conditions printed on final page which forms a part of this quotation.

Prices quoted are based upon quantities specified above.
If Buyer can not accept merchandise at time of shipment from our supplier, Buyer will be invoiced and normal terms will apply.

Above prices are subject to all state and local taxes.
All orders are subject to acceptance by Lift Power, Inc.

TERMS: NET 30 DAYS.
Thank you. We hope we can be of service to you.

By _____
Todd Mohrman
Lift Power, Inc.

Accepted _____
Ship 8

LIFTPOWER

Jacksonville: (904) 783-0250
Savannah: (912) 447-9500
Ocala: (352) 812-0374
Valdosta: (229) 241-1215

LIFTPOWER
Industrial Trucks • Material Handling Equipment

Explore the InfoLink® Advantage Today

Designed and developed by Crown, InfoLink® is a wireless operator and fleet management solution that puts the power of accurate, up-to-date business metrics right at your fingertips. When robust data drives confident decisions, your organization can achieve improved safety and compliance, higher productivity, lower costs, and optimized operations.

Incorporated Agreements – InfoLink Master Software as a Service Agreement (crown.com)

Notes:

- All applicable sales tax to be added to invoice
- Service plan includes InfoLink module, harness, sensors, access to software, installation, training, strobe/alarm
- InfoLink operates on 802.11 b/g network and can link with existing access points
- Quote does not include proximity cards
- Quote valid for 30 days
- Quote in USD

Monthly Contract Cost: InfoLink Advantage starting at \$69/Mo.
[60 month minimum contract term]

Options:

- With Alarm/Strobe
- With Proximity Reader
- With Bluetooth Battery Health Module



InfoLink modules can be installed on electric and gas forklifts, non-Crown lift trucks, other types of vehicle, and even stationary equipment. (Charges to non-Crown original equipment manufacturers (OEM) software or hardware are not included.)

Signature: _____ Date: _____

Print Name: _____ Title: _____

Quantity: _____ PO #: _____

TERMS

1. ACCEPTANCE. This quotation is an invitation for an offer and is tendered by Buyer for acceptance by Seller. It shall become a binding contract only when accepted by the General Manager or General Sales Manager at the offices of Seller's sales and service office stated herein. Upon said acceptance, the contract shall be effective after and shall survive (i) delivery of the equipment ordered hereunder and (ii) the signing of any additional security agreement relating to said equipment. If the terms hereof conflict with any such security agreement, the terms of the latter shall control.

2. SHIPMENT. Unless otherwise specifically agreed, all prices are for material packed for domestic shipment and for delivery F.O.B. factory or point of shipment. Shipping dates are approximate and based on prompt receipt of all necessary information. All risk of loss shall be upon the Buyer from point of shipment. Buyer shall pay all transportation and delivery charges to final destination.

3. GENERAL. The terms and conditions on this form shall be the complete and exclusive terms and conditions applicable to the agreement between Lift Power, Inc. and Buyer. Lift Power, Inc. shall not be bound by Buyer's Terms and Conditions unless expressly agreed to in writing. In the absence of written acceptance of these Terms and Conditions by Buyer, either acceptance of or payment for the equipment shall constitute Buyer's acceptance of these Terms and Conditions. Any different or additional terms or conditions in any order, proposal, acknowledgment form, or any other document of Buyer are hereby deemed material alterations and are null and void and superseded by these Terms and Conditions.

4. PRICES. Prices quoted herein are based on present costs. Such prices are subject to increase by Seller at any time prior to delivery in respect of all or any portion of the equipment on order for scheduled delivery more than six (6) months from order date, to the extent necessary to cover Seller's increased costs applicable thereto.

5. PAYMENT. Payment shall be net 15 days date of shipment unless otherwise agreed to in writing. Partial shipments may be made and payments therefore shall become due in accordance with the terms hereof. Production, shipment, and delivery shall at all times be subject to the approval of Lift Power Inc.'s credit department. Lift Power, Inc. reserves the right at any time to modify or withdraw credit terms without notice and to require guarantees, security, or payment in advance of the amount of the credit involved. If Lift Power, Inc. at any time doubts Buyer's financial responsibility, Lift Power, Inc. may decline to make shipments hereunder except upon cash payment in advance or receipt of security or other proof of responsibility satisfactory to Lift Power, Inc.

6. TAXES. The amount of taxes stated on the face hereof, if any, is approximate only. Buyer is liable for the full amount of all taxes applicable to or as a result of this transaction, exclusive of franchise taxes and taxes measured by the net income of Seller. Buyer shall pay the amount of all such taxes as at any time requested by Seller as if originally added to the price. If Seller pays such taxes, Buyer shall reimburse Seller therefor.

7. SECURITY INTEREST AND DEFAULT. Seller shall retain a security interest in the equipment delivered hereunder until the total selling price, including taxes, delivery and other charges, is paid in full by Buyer. Buyer

agrees to sign and deliver to Seller any additional security agreement required by Seller.

If Buyer shall fail or refuse to accept delivery of the equipment and parts ordered hereunder or shall default in the performance of any of the terms, covenants and conditions of this Agreement, Seller may retain the cash deposited or paid to it and the equipment accepted by it on account of the sale price, if any, "and apply the same toward payment of its damages. If equipment ordered has been delivered to Buyer by Seller at the time of default, Seller may declare the full amount due and payable without notice or demand and may repossess the equipment. Repossession and disposition of equipment, and suit for any deficiency, shall be pursuant to applicable laws. The remedies provided herein in favor of Seller shall not be deemed exclusive, but shall be cumulative and shall be in addition to all other remedies in Seller's favor existing at law or in equity.

8. WARRANTY. Warranty in effect at the time of sale confirmation for the specific product described in this proposal shall apply.

9. DELAYS. Seller shall not be liable for loss or damage due to delay in delivery or manufacture, resulting from any cause beyond Seller's reasonable control, including but not limited to, compliance with any regulations, orders, or instructions of any federal, state or municipal government or any department or agency thereof, acts of God, acts or omissions of the Buyer, acts of civil or military authority, fires, strikes, factory shutdowns or alterations, embargoes, war, riot, delays in transportation, or inability due to causes beyond the Seller's reasonable control to obtain necessary labor, manufacturing facilities or materials from the Seller's usual sources; and any delays resulting from any such cause shall constitute a waiver of all claims for damages. In no event shall Buyer or Seller be liable for special or consequential damages.

10. CANCELLATION. Buyer may cancel its order, reduce quantities, revise specifications or extend schedules only by mutual agreement as to reasonable and proper cancellation charges which shall take into account expenses already incurred and commitments made by Seller, and Buyer shall indemnify Seller against any loss resulting therefrom.

11. ENTIRE AGREEMENT AND APPLICABLE LAW. The rights and obligations of Seller and Buyer under any order placed pursuant hereto shall be governed by the laws of the state where accepted by Seller. The provisions hereof are intended by Buyer and Seller as a final expression of their agreement and are intended also as a complete and exclusive statement of all the terms applicable to Buyer's order. No waiver, modification or addition to any of the terms hereof shall be binding on Seller unless made in writing by the General Manager or the General Sales Manager at Seller's office as stated herein. In the event of conflict between Buyer's purchase order and the terms hereof, the latter shall control.

12. TITLE TO THE GOODS herein described shall not pass to the buyer until the purchase price has been paid in full. In the event of non payment within sixty days after delivery, we reserve the right to repossess said goods and to charge a reasonable sum for the use thereof during the period from delivery to repossession.

_____ Initial

RE: Savannah Leased Forklift - Lease to Purchase

From Jessica Jeng <jessica.jeng@jlahome.com>

Date Thu 9/18/2025 2:01 PM

To James Burford <james.burford@ship8.com>; Ron Capranos <ron.capranos@ship8.com>

Cc Christine Jenkins <christine.jenkins@ship8.com>

OK James

Regards,

Jessica Jeng

Corporate Controller

E & E Co. LTD dba JLA Home

(510) 490-9788 x 458

(510) 403-7240 (direct)

jessica.jeng@jlahome.com

From: James Burford <james.burford@ship8.com>


Sent: Thursday, September 18, 2025 10:54 AM

To: Jessica Jeng <jessica.jeng@jlahome.com>; Ron Capranos <ron.capranos@ship8.com>

Cc: Christine Jenkins <christine.jenkins@ship8.com>

Subject: Re: Savannah Leased Forklift - Lease to Purchase

The batteries are about 1/3 the cost of each unit. I do not think I will be able to push any further at this time.


James Burford
Regional Facilities Director
311 International Trade Pkwy
Port Wentworth, GA 31407

C:912.507.7881

From: Jessica Jeng <jessica.jeng@jlahome.com>

Sent: Thursday, September 18, 2025 1:30 PM

To: James Burford <james.burford@ship8.com>; Ron Capranos <ron.capranos@ship8.com>

Cc: Christine Jenkins <christine.jenkins@ship8.com>

Subject: RE: Savannah Leased Forklift - Lease to Purchase

Hi James:

I was expecting more saving than that, but if you think you cannot push then further then please proceed. Thanks

Regards,

Jessica Jeng

Corporate Controller

E & E Co. LTD dba JLA Home

(510) 490-9788 x 458

(510) 403-7240 (direct)

jessica.jeng@jlahome.com

From: James Burford <james.burford@ship8.com>

Sent: Thursday, September 18, 2025 4:45 AM

To: Ron Capranos <ron.capranos@ship8.com>; Jessica Jeng <jessica.jeng@jlahome.com>

Cc: Christine Jenkins <christine.jenkins@ship8.com>

Subject: Re: Savannah Leased Forklift - Lease to Purchase

Jessica/Ron - Lift Power has reduced the total by \$21,089. Please advise if you approve these updated amounts.

Total Current spend per month -				
SD2 \$13,594.87				
Lease end date	Type	Quantity	Updated Pricing no lease	Updated 48 Month
12/1/2025	Order Picker	23	\$360,824.00	\$8,555.08
12/1/2025	Reach	3	\$65,766.00	\$1,559.31
12/1/2025	Sitdown - Forks	1	\$11,550.00	\$273.85
12/1/2025	Sitdown - Clamp	3	\$49,344.00	\$1,169.94
Total \$			\$487,484.00	\$11,558.18

Total Current spend per month -				
SD3 \$13,683.50				
Lease end date	Type	Quantity	Updated Pricing no lease	Updated 48 Month
12/1/2025	Order Picker	23	\$203,944.00	\$4,835.48
12/1/2025	Reach	3	\$175,376.00	\$4,158.16
12/1/2025	Sitdown - Forks	1	\$34,650.00	\$821.55
12/1/2025	Sitdown - Clamp	3	\$65,792.00	\$1,559.92
Total \$			\$479,762.00	\$11,375.11

James Burford
Regional Facilities Director
311 International Trade Pkwy
Port Wentworth, GA 31407

C:912.507.7881

From: Ron Capranos <ron.capranos@ship8.com>
Sent: Wednesday, September 17, 2025 7:59 PM
To: Jessica Jeng <jessica.jeng@jlahome.com>; James Burford <james.burford@ship8.com>
Cc: Christine Jenkins <christine.jenkins@ship8.com>
Subject: Re: Savannah Leased Forklift - Lease to Purchase

James,

The leasing company is investing approx. \$350,000 to replace the batteries, which covers the major maintenance cost for these units.

Combined with the \$185,000 savings over four years they may not be open to reducing their monthly rate.

If they are not open to a lower monthly rate see if they can include replacement tires, or some other item which could save us additional maintenance expenses.

They may be more open to this. Either way it is still a \$45,000 savings per year for SHIP8.

Thanks for making this recommendation to help reduce costs.

Ron



SHIP8INC.

Ron Capranos
President
550 Northport Pkwy
Port Wentworth, GA 31407

Mobile: 561.789.5217

<https://ship8.com/>

From: Jessica Jeng <jessica.jeng@jlahome.com>
Sent: Tuesday, September 16, 2025 3:07 PM
To: James Burford <james.burford@ship8.com>
Cc: Ron Capranos <ron.capranos@ship8.com>; Christine Jenkins <christine.jenkins@ship8.com>
Subject: RE: Savannah Leased Forklift - Lease to Purchase

Hi James:

If we are keeping the existing equipment for four more years, I think we can negotiate to a much better price. Please try harder to bargain with Lift power. Those equip already aged and life time is limited. It's a favor to Lift Power if we continue to lease for 4 more years. Thanks

Current Monthly spend

SD2 - \$13,594.87

SD3 - \$13,683.50

Projected New Monthly spend for the next 4 years.

SD2 - \$11,819.31

SD3 - \$11,614.23

Regards,

Jessica Jeng

Corporate Controller

E & E Co. LTD dba JLA Home

(510) 490-9788 x 458

(510) 403-7240 (direct)

jessica.jeng@jlahome.com

From: James Burford <james.burford@ship8.com>
Sent: Tuesday, September 16, 2025 11:43 AM
To: Jessica Jeng <jessica.jeng@jlahome.com>
Cc: Ron Capranos <ron.capranos@ship8.com>; Christine Jenkins <christine.jenkins@ship8.com>
Subject: Re: Savannah Leased Forklift - Lease to Purchase

The lease price for a new Order Picker is around \$1,000 a month and a Reach Truck is around \$1,200 a month.

James Burford
Regional Facilities Director
311 International Trade Pkwy
Port Wentworth, GA 31407

C:912.507.7881

From: James Burford <james.burford@ship8.com>
Sent: Tuesday, September 16, 2025 2:42 PM
To: Jessica Jeng <jessica.jeng@jlahome.com>
Cc: Ron Capranos <ron.capranos@ship8.com>; Christine Jenkins <christine.jenkins@ship8.com>
Subject: Re: Savannah Leased Forklift - Lease to Purchase

I am proposing to keep these lifts with new batteries. I feel confident that these lifts will last with new batteries. I am still collecting some more quotes and information to sell our current old Toyota fleet and purchase newer lifts, but the ones we are still leasing are still good lifts.

James Burford
Regional Facilities Director
311 International Trade Pkwy
Port Wentworth, GA 31407

C:912.507.7881

From: Jessica Jeng <jessica.jeng@jlahome.com>
Sent: Tuesday, September 16, 2025 2:26 PM
To: James Burford <james.burford@ship8.com>
Cc: Ron Capranos <ron.capranos@ship8.com>; Christine Jenkins <christine.jenkins@ship8.com>
Subject: RE: Savannah Leased Forklift - Lease to Purchase

Hi James/Ron:

Do we get the new lift trucks or we extend the existing lift trucks with new batteries for another 4 years?

Regards,

Jessica Jeng

Corporate Controller

E & E Co. LTD dba JLA Home

(510) 490-9788 x 458

(510) 403-7240 (direct)

jessica.jeng@jlahome.com

From: James Burford <james.burford@ship8.com>
Sent: Tuesday, September 16, 2025 11:22 AM
To: Jessica Jeng <jessica.jeng@jlahome.com>

12/1/2025	Order Picker	23	\$369,449.00	\$8,759.78	\$380.86
12/1/2025	Reach	3	\$67,041.00	\$1,589.52	\$529.84
12/1/2025	Sitdown - Forks	1	\$11,750.00	\$278.59	\$278.59
12/1/2025	Sitdown - Clamp	3	\$50,250.00	\$1,191.42	\$397.14
		Total \$	\$498,490.00	\$11,819.31	

SD3		Total Current spend per month - \$13,683.50			
Lease end date	Type	Quantity	Straight Purchase Price with no lease		Per Unit Monthly Cost
				48 Month	
12/1/2025	Order Picker	13	\$208,819.00	\$4,951.18	\$380.86
12/1/2025	Reach	8	\$178,776.00	\$4,238.72	\$529.84
12/1/2025	Sitdown - Forks	3	\$35,250.00	\$835.77	\$278.59
12/1/2025	Sitdown - Clamp	4	\$67,000.00	\$1,588.56	\$397.14
		Total \$	\$489,845.00	\$11,614.23	

James Burford

Regional Facilities Director

311 International Trade Pkwy

Port Wentworth, GA 31407

C:912.507.7881