

**SHIP8, INC.**

ATTN: ACCOUNTS PAYABLE  
45875 NORTHPORT LOOP EAST  
FREMONT, CA 94538  
US

AP.SHIP8@SHIP8.COM

**ORDER FROM**  
101231

J. J. KELLER & ASSOCIATES, INC  
3003 BREEZEWOOD LANE, PO BOX 368  
NEENAH, WI 54957-0368  
US

**SHIP TO**

SD2(2000),  
SHIP8, INC.  
ATTN: CHRISTINE JENKINS  
550 NORTHPORT PARKWAY  
PORT WENTWORTH, GA 31407  
US

**Buyer**

Purchasing Dept

**Terms**

Net 30 Days

**FOB**

FOB Origin

**Ship Via**

Best possible

**Line No.**

**Vendor Item No.**

**Vendor Item Description**

**Qty Ordered**

**UOM**

**Unit Price**

**Extended Price**

1

Training

Education & Training 1 Year Video Sub

1.00

Each

2,995.00

*JMK-7-8*

**Total Extended Price =**

24070749

**Order Confirmation - THIS IS NOT AN INVOICE. DO NOT PAY.**

Thank you for ordering from J. J. Keller, and for choosing us as your source for safety and compliance solutions.

Your order summary is below. We recommend that you print this email and save it for your personal records.

**Order Details**

**Order Date:** 07/02/2024

**Order Number:** 104638828

**Account Number:** 0202292815

**PO Number:** Jason Walston

Item#	Customer Material#	Description	Qty./UoM	Unit Price	Subtotal
73004		ESSENTIAL 1YR VIDEO SUB	299 EA	\$10.02	\$2,995.00
64544		TMC STANDARD ENROLLMENT	10 EA	\$0.00	\$0.00

**Shipping Information**

Ship8  
Jason Walston  
311 International Trade Pkwy  
Port Wentworth GA 31407-9265

**Order Subtotal:** 2,995.00

**Shipping Method:** FDX Ground

\* Shipping, handling, and all applicable fees/taxes will be added to your order when it ships. Shipping and handling is excluded from subscription products.

\* *Fulfillment is dependent on credit review*

*All prices stated in US dollars.*

**Billing Information**

Ship8  
Jason Walston  
311 International Trade Pkwy  
Port Wentworth GA 31407-9265

Contact Us

Thank you for choosing J. J. Keller & Associates, Inc! If you have any questions regarding your order, please feel free to contact us. Visit us anytime at [www.jjkeller.com](http://www.jjkeller.com).

Blake Dalzin

J. J. Keller & Associates, Inc.  
1-800-843-3174, ext. 3011

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This email was intended for [Jason.Walston@ship8.com](mailto:Jason.Walston@ship8.com). Please do not reply to this email. If you need assistance, [click here to contact us:](http://www.jjkeller.com/shop/ContactUsFormView?storeId=10151&catalogId=10551&langId=-1)  
<http://www.jjkeller.com/shop/ContactUsFormView?storeId=10151&catalogId=10551&langId=-1>

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FORM #2838(7/22)



Edward Maxwell &lt;edward.maxwell@ship8.com&gt;

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**Safety Training Subscription**

4 messages

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**Edward Maxwell** <edward.maxwell@ship8.com>

Fri, Apr 19, 2024 at 10:53 AM

To: Ron Capranos &lt;ron.capranos@ship8.com&gt;

Ron,

In 2019 I was given access to a Safety & Health streaming training service though an old E&E insurance policy. We no longer have a subscription to this service. This service was used as part of the onboarding and monthly safety compliance training programs.

I have had Jason and Martian evaluate the different services available. After several demonstrations and briefing me on their findings we all agree that the attached quote from JJ Keller is the best option while keeping cost to a minimum.

Please approve the attached quote as this is a necessity to maintain compliance.

The cost should be split between all 3 DC'S, the 1 year subscription is \$2995.00

Thanks.

**SHIP8 INC.**

Edward Maxwell

Director of Operations

311 International Trade Pkwy

Port Wentworth, GA 31407

O:912.373.7778 C:912.247.5989

---

 **Ship8 - video streaming quote.pdf**

74K

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**Ron Capranos** <ron.capranos@ship8.com>

Fri, Apr 19, 2024 at 10:56 AM

To: Edward Maxwell &lt;edward.maxwell@ship8.com&gt;

Edward,

We are paying almost a million dollars for insurance. I would think that they would provide some free of charge training materials.

Can you first ask Mike to do some research and get back to us before I approve this amount of money.

Ron



**SHIP8 INC.**

Ron Capranos

President

550 Northport Pkwy

Port Wentworth GA 31407

C:561.789.5217

[Quoted text hidden]

---

**Edward Maxwell** <edward.maxwell@ship8.com>  
To: Ron Capranos <ron.capranos@ship8.com>

Mon, May 27, 2024 at 2:43 PM

Ron,  
Mike Chung has used his resources to no avail. The insurance companies are no longer providing these training sites for free. Travelers has some material but it is pay as you go which does not fit our model due to the amount of training we conduct.

The attached quote ensures compliance for CA and GA DC'S. Can we please approve the 1year subscription once the new FY starts?

Thank you.

[Quoted text hidden]

--

Edward Maxwell

Director of Operations

311 International Trade Pkwy

Port Wentworth, GA 31407

Cell (912)-247-5989

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3 attachments



image001.png  
8K

**SHIP8INC.**



image002.png  
11K

**SHIP8INC.**

 Ship8 - video streaming quote (1).pdf  
74K

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**Ron Capranos** <ron.capranos@ship8.com>  
To: Edward Maxwell <edward.maxwell@ship8.com>

Tue, May 28, 2024 at 9:16 AM

Edward,

I am OK with this but have you checked with Dianne to see what ADP may offer?

I would like to get an idea of what they are offering for this fee and how we will deliver the training.

Is Abbe still going to be doing the training? I believe Larry was going to work with you on a plan to streamline the training process and reduce costs.

[Quoted text hidden]



# Quote

**J.J. Keller & Associates**

DATE: 5/30/2024  
VALID UNTIL 7/30/2024

P.O. Box 368  
Neenah, Wisconsin 54957-0368  
Blake Dalzin  
800-843-3174 Ext. 3011  
Bdalzin@jjkeller.com

SD2  
SD3  
WO1 } all  
          } in  
          } 1

TO:  
Ship 8  
Account# 202292815  
311 International Trade Pkwy  
Port Wentworth, GA 31407

SALESPERSON	JOB	PAYMENT TERMS	DUE DATE
Blake Dalzin			

QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
1	1 year subscription to J. J. Keller Training Management Center - Unlimited video streaming service.	\$2995.00	\$2995.00

**THANK YOU FOR YOUR BUSINESS!**



Edward Maxwell &lt;edward.maxwell@ship8.com&gt;

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**Safety Training Subscription**

4 messages

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Edward Maxwell

Director of Operations

311 International Trade Pkwy

Port Wentworth, GA 31407

O:912.373.7778 C:912.247.5989

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 **Ship8 - video streaming quote.pdf**  
74K

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To: Edward Maxwell <edward.maxwell@ship8.com>

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**SHIP8 INC.**

Ron Capranos

President

550 Northport Pkwy

Port Wentworth GA 31407

C:561.789.5217

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**Edward Maxwell** <edward.maxwell@ship8.com>  
To: Ron Capranos <ron.capranos@ship8.com>

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Edward Maxwell

Director of Operations

311 International Trade Pkwy

Port Wentworth, GA 31407

Cell (912)-247-5989

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**3 attachments**



**image001.png**  
8K

**SHIP8INC.**



**image002.png**  
11K

**SHIP8INC.**

 **Ship8 - video streaming quote (1).pdf**  
74K

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[Quoted text hidden]

Jason Walston

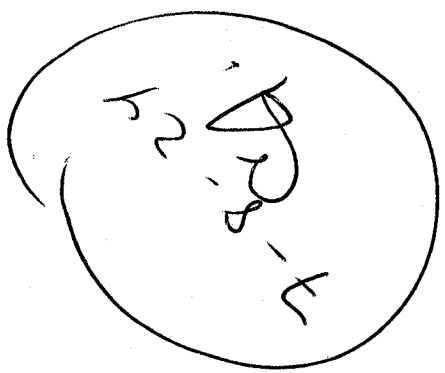
To: Christine Jenkins

I am logged in right now creating Martin Log ID so he can use it as well.



# SHIP8 INC.

Jason Walston  
SR. Safety Manager  
550 Northport Pkwy  
Port Wentworth, GA 31407  
O: 912-373-7778 x 3705 C: 812-614-7431



Thank you! Perfect, thank you! Great, thanks!

Reply Forward



# INVOICE

Invoice Date 07/02/2024	Invoice No. 9109211714	
Purchase Order No. Jason Walston		
Currency USD	Bill Code	Vendor #

Bill to:

Ship to:

Ship8  
Attn: Jason Walston  
311 International Trade Pkwy  
Port Wentworth GA 31407-9265

Ship8  
311 International Trade Pkwy  
Port Wentworth GA 31407-9265

Customer No. <b>202292815</b>	J. J. Keller Order No. 104638828	Order Date 07/02/2024	Delivery No.	Customer Service (800)558-5011 x 8824	F.O.B. Mfg	Terms Net 30	Page 1 of 1
Material	Description	Tax Inc.	Quantity			Unit Net Price	Extended Price
			Ordered	Shipped	Back Ordered		
73004	ESSENTIAL 1YR VIDEO SUB Terms: 08/01/2024 - 07/31/2025 GA Taxes	X	299	299	1	10.01672	2,995.00  209.65
						Invoice Amount	3,204.65

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Overdue Accounts: 1.5% per month (annual percentage rate 18%) on pastdue amounts.

To obtain a W-9 form for J. J. Keller & Associates, Inc., go to [jjkeller.com/W9](http://jjkeller.com/W9).

If you would prefer to receive your invoice by email, please contact us by email at [datagovernance@jjkeller.com](mailto:datagovernance@jjkeller.com) or by phone at (800) 558-5011, Ext. 8824.

**Payment Options:**

ACH (Preferred)

Bank Name: JPMorgan Chase Bank  
Routing #: 075000019  
Account #: 917758713  
Account Name: J. J. Keller & Associates, Inc.  
Send CTX payment advice or email remittance to [ach@jjkeller.com](mailto:ach@jjkeller.com)

Check

J. J. Keller & Associates, Inc.  
PO Box 735492  
Chicago, IL 60673-5492  
Please include remittance information to ensure proper credit to your account

Credit Card

Pay Invoices online at [pay.jjkeller.com](http://pay.jjkeller.com)

